



EAST INDIA PHARMACEUTICAL WORKS LIMITED

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#### **Board of Directors**

Mr.ProbirRoy Mr.Dilip Sam adar Prof.(Dr.)Sum an Kum arMukerje Mr.Sukam alChandra Basu Mrs.Trishna Guha

M rs.Satarupa M ukherjee (M anaging D irector)

Dr.AbhijtBanerje
Dr.TapasRaychaudhury
Mrs.IndraniSen
Mrs.SanghamitaDuttagupta
Mr.DebarshiDuttagupta ManagingDirector)

# **Company Secretary**

Ms. Jayeeta Sarkar

# **Statutory Auditors**

M & APS Associates Chartered Accountants 3-C, Madan Street, 1stFbor Kokata 700 072

# **Chief Financial Officer**

Mr.Som nath Ray

# **Cost Auditors**

M & DGM & Associates CostAccountants 64,B.B.Ganguly Street, (2nd Floor), Kolkata 700 012

# **Registrar and Share Transfer Agent**

CB ManagementServices (P) Ltd.

RasoiCourt, 5th Fbor, 20 R.N.Mukherje Road, Kokata -700 001

Phone: (033) 4011 6700/2280 6692

Fax: 91-33-2287 0263

CIN: U74140MH1994PTC 429689

E-Mail: rta@cbmslcom

Website: www.cbmslcom

# **Principal Banker**

Punjab NationalBank Hazra Road Branch 53,S.P.Mukherjee Road,Kolkata 700 026

# **Registered Office**

6,NandalalBose Sarani,Kolkata 700 071 CIN: U24231W B1936PLC 008598 W ebsite: www.eastindiaphama.org

# A Decade At A Glance

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Fixed Assets	1367.73	1504.95	1578.08	1586.25	1781.35	1951.53	1934.77	1876.04	1605.25	1088.12
Current Assets, Loans & Advances	17633.38	15776.84	14669.91	12933.62	11973.46	10667.27	10750.24	10510.83	10258.31	9599.97
Share Capital	667.45	667.45	667.45	667.45	667.45	667.45	667.45	667.45	667.45	667.45
Reserves & Surplus	4944.34	4604.24	4518.52	4148.47	3900.37	3739.91	3613.14	3585.16	3395.23	3113.55
Loans	4941.60	4641.26	3707.76	3768.88	3592.82	3283.89	3129.77	3303.70	2765.10	2223.47
Current Liabilities & Provisions	9087.28	7939.22	7896.20	6425.83	6018.97	5306.71	5627.55	5160.87	5351.76	4992.93
Sales	24954.05	23334.57	20163.61	17251.52	15820.03	16099.73	15257.02	15975.19	15763.80	14650.61
Cost of Materials	7943.45	7867.72	7797.26	5168.22	4835.29	468913	4440.70	4474.06	4574.03	4553.44
Staff Expenses	8980.94	7718.33	695612	6398.09	5920.38	5400.91	5403.15	5023.96	4626.10	4281.89
Finance Cost	546.94	469.32	387.05	505.30	555.92	569.63	493.31	485.40	499.21	401.05
Profit/(Loss) Before Tax	307.81	243.07	614.26	550.88	307 <i>.</i> 46	160 25	89.56	255.47	489.90	411.30
Profit/(Loss) After Tax	386.81	169.15	453.48	314.85	200.69	126.77	68.15	189.93	362.02	172.93
Profit/(Loss) Retained	336.75	122.43	370.05	231.42	133.94	86.54	68.15	149.77	281.68	92.59
Dividend on Ordinary Shares	7.5%	7%	12.5%	12.5%	10%	5%	NL	5%	10%	10%

All figures are in lakhs ₹

# Report of the Board of Directors'

#### Dear Members.

Your Directors have pleasure in presenting the 87th Annual Report on the business and operations of the Company togetherwith Audited Financial Statements for the year ended March 31, 2024.

#### **Financial Highlights**

The financial results for the year are as under:

nancial results for the year are as under:	Rs <b>(₹)</b> in Lakhs		
Particulars	2023-24	2022-23	
Sales and Other Income	24,993.53	23,377.08	
Profit Before Depreciation, Interest & Tax (PBDIT)	1,112.90	955.95	
Less: Interest/Finance Charges	546.94	469.31	
Profit Before Depreciation and Tax (PBDT)	565.96	486.64	
Less: Depreciation /Am ortization	258.15	243.57	
Profit Before Extraordinary Item (PBEI)	307.81	243.07	
Add:PriorPeriod/ExtraordinaryItem	146.28	ΝL	
Profit Before Tax (PBT)	454.09	243.07	

#### State of the Company's Affairs

The M anagem entD iscussion and Analysis form spartofthis report and covers, am ongst other matters, the state of the Company's affairs during the financial year 2023-24.

## Change in nature of business, if any

There has been no change in the nature of business of the Company during the financial year 2023-24.

#### Material changes and commitments, if any, affecting the financial position of the company, having occurred since the end of the Year and till the date of the Report

There have been no material changes and commitments affecting the financial position of the company which have occurred between the end of the financial year to which the financial statem ents relate and the date of the report.

#### Dividend

The Board of Directors of your company is pleased to recommend a dividend of ₹ 0.75 (7.5%) perequity share of Rs.10/each for the financial year 2023-24, for approval by the Shareholders at the forthcoming Annual General Meeting (AGM). The dividend, if declared at the AGM, will be paid to those Shareholders, whose name appears in the RegisterofMembers/BeneficialOwners as on the Record Date.

In accordance with the Finance Act, 2020, dividends declared by domestic companies to shareholders shallnot be subjected to Dividend Distribution Tax (DDT') under section 115-0 of the Income Tax Act, 1961 (the Act'), and the sam e shallbe taxable in the hands of the recipient shareholders at the applicable rates.

#### **Transfer to General Reserve**

An am ount of ₹ 3,86,81,767 (Rupees Three Crore Eighty-six Lac Eighty-one Thousand Seven Hundred and Sixtyseven only) is proposed to be transferred to G eneralReserve.

#### **Capital Structure**

During the yearunder review:

- a. There has been no change in the authorised, issued, subscribed and paid up share capital of the Company;
- b. There has been no reclassification or sub-division of the authorised share capital;
- c. There has been no reduction of share capital or buy back of shares;
- d. There has been no change in the capital structure of the Company resulting from any restructuring;
- e. There has been no change in the voting rights.

#### **Share Capital**

During the yearunder review:

- a. No Equity Shares have been issued with differential voting rights. Hence, no discbsure is required in terms of Rule 4(4) of Companies (Share Capital and Debentures) Rules, 2014.
- b. No issue of Sweat Equity Shares has been made. Hence, no discbsure is required in terms of Rule 8(13) of Companies (Share Capital and Debentures) Rules, 2014.
- c. There was no issue of Empbyee Stock Option. Hence, no discbsure is required in terms of Rule 12(9) of Companies (Share Capital and Debentures) Rules, 2014.
- d. There was no provisions made by the Company for any money for purchase of its own shares by employees or trustees for the benefit of employees. Hence, no discussure is required in terms of Rule 16(4) of Companies (Share Capital and Debentures) Rules, 2014.

#### **Investor Education and Protection Fund (IEPF)**

The Company has transferred unpaid and unchined dividends and their corresponding shares to Investor Education and Protection Fund (TEPF') in compliance with the provisions of Section 124(5) of the Companies Act, 2013 (the Act') read with Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016.

The details of the unpaid and unclaimed dividends and corresponding shares transferred to EPF are as follows:

#### A. Transfer of Unpaid Dividend to IEPF:

Particulars	Amount (in Rs.)	Date of Transfer
Unclaim ed Equity Dividend for the financial year 2015-16	11,98,442	22/10/2023
B. Transfer of Shares to IEPF:		
Particulars	No. of Equity Shares	Date of Transfer

Equity Shares relating to Unclaim ed Equity Dividend for the 51,874 09/01/2024 financial year 2015-16

The above dividends and corresponding equity shares were transferred to  ${\tt EPF}$  after sending letters to those shareholders and afterplacing advertisements in new spapers in this regard.

The details of the unpaid dividends, and deposits which have been transferred to EPF are available at the Investor section of the website of the Company at www.eastindiapharma.org.

# Following are the dates of Payment, the Due Dates for credit to IEPF and the Amount:

Year	Date of Declaration of Dividend	Due Date for Credit to IEPF	Amount lying Unpaid/Unclaimed as on 31st March, 2024 (in Rs.)
2016-17	08.09.2017	14.10.2024	6,51,500.00
2018-19	20.09.2019	26.10.2026	3 ,28 ,206 .00
2019-20	25 .09 .2020	31.10.2027	5 ,42 ,259 .00
2020-21	24.09.2021	30.10.2028	6,72,659,50
2021-22	16.09.2022	22.10.2029	5,72,734.12
2022–23	22.09.2023	28.10.2030	3,55,063,52

#### **Details of Nodal Officer for IEPF**

Ms.Jayeeta Sarkar, Company Secretary 6,NandalalBasu Sarani, Kokata -700 071 Email:dcs@eastindiapharma.org

#### **Directors and Key Managerial Personnel**

The tenure of Mr. Probir Roy, Mr. Sukam alchandra Basu and Mr. Dilip Sam adarappointed as Independent Director shall expire at the forthcoming Annual General Meeting (AGM) of the Company and taking into consideration the recommendation of the Nomination and Remuneration Committee and the approval of the Board, Mr. Probir Roy, Mr. Sukamal Chandra Basu and Mr. Dilip Sam adar shall continue as Non-Executive Director of the Company, liable to retire by rotation.

Further, taking into consideration, the outcome of the perform ance evaluation report, the Board on the recommendation of the Nomination and Remuneration Committee approved and recommended for the approval of the Members, the re-appointment of Prof. (Dr.) Summar Kummar Mukerie as Independent Director, for a second term of five years from the date of the forthcoming AGM.

The Nom ination and Rem uneration Comm ittee at its meeting held on 23rd August, 2024 had considered and recommended the candidature received from Mr.A jy Krishna Chatterjee (Senior Advocate at Calcutta High Court) to be appointed as the Independent Director of the Company. The Board of Directors considered the same and recommended his appointment to the shareholders at the 87th Annual General Meeting.

The Board is of the view that, given the knowledge, experience and perform ance of Prof. (Dr.) Sum an Kum ar Mukerjee and Mr.Ajoy Krishna Chatterjee and their contribution to Board processes, their continued association would benefit the Company.

There was no change in the directorship of the Company during the financial year 2023-24. None of the Directors are disqualified from being appointed or holding office as Directors, as stipulated under Section 164 of the Companies Act, 2013.

During the yearunder review, the non-executive independent directors of the Company had no pecuniary relationship or transactions with the Company, other than sitting fees, commission, if any and rein bursement of expenses incurred by them for the purpose of attending meetings of the Board / Committee of the Company.

#### **Declaration given by Independent Directors**

Pursuant to the provisions of Section 149 of the Act, the Independent Directors have submitted declarations that each of them meets the criteria of independence as provided in Section 149(6) of the Actalong with Rules framed thereunder. There has been no change in the circum stances affecting their status as Independent Directors of the Company.

Althe Directors of the Company, who are required to get registered, have registered them selves with the Indian Institute of Corporate Affairs. Further, as per the declarations received, none of the Directors of the Company are required to give online proficiency testas per the first proviso to rule 6(4) of the Companies (Appointment and Qualification of Directors) Rules, 2014, as am ended from time to time.

# **Retirement by Rotation**

Pursuant to Section 152 of the Act and in terms of the Articles of Association of the Company, Mrs. Indranisen (DIN: 08441832) and Mrs. Sangham in Duttagupta (DIN: 08441837), Directors of the Company, will retire by rotation at the 87th Annual General Meeting. Mrs. Indranisen and Mrs. Sangham in Duttagupta being eligible, offer them selves for re-appointment as the Director of the Company. The Board of Directors has recommended the re-appointment of Mrs. Indranisen and Mrs. Sangham in Duttagupta. A resolution seeking shareholders approval for the reappointment forms part of the Notice.

A briefprofile of Mrs. Indrani Sen and Mrs. Sangham ibra Duttagupta is mentioned in the Notice calling the 87th Annual General Meeting of the Company.

# **Key Managerial Personnel**

During the year under review, the following existing officials of the Company were designated /classified as whole-time Key Managerial Personnel of the Company -

- 1. Mr.DebarshiDuttagupta, Managing Director;
- 2. Mrs. Satarupa Mukherjee, Managing Director;
- 3. Mr.Som nath Ray, ChiefFinancialOfficer and
- 4 . M s.Jayeeta Sarkar, C om pany Secretary.

However, the provisions of Section 2(51) and Section 203 of the Act read with rules made there under are not applicable to the Company.

#### **Meetings of the Board of Directors**

The Board m etquarterly to review the operations of the Com pany alongwith other agenda items. Com m ittees of the Board also m eton the day of the form alBoard m eeting, or whenever the need arises for transacting business. The recom m endations of the Com m itees were placed before the Board for necessary approvals. All com m itee recom m endations placed before the Board during the year under review were unanim ously accepted by the Board.

The Board of Directors of the Company metfour (4) times during the financial year 2023-24 on 12.05.2023, 18.08.2023, 05.12.2023 and 27.03.2024. The gap between any two Board meetings during the year under review did not exceed one hundred and twenty days. The requisite quorum was present for all the meetings.

Attendance details of Directors for the year ended March 31, 2024 are given below:

Name of the Member	Category	No. of meetings held during the year	No. of meetings attended
Mr.ProbirRoy	Independent Director	4	4
Mr.Sukam alChandra Basu	Independent Director	4	4
Mr.Dilip Sam adar	Independent Director	4	4
Prof. (Dr.) Sum an Kum ar Mukerjee	IndependentDirector	4	4
Mr.DebarshiDuttagupta	M anaging D irector	4	4
Mrs.Satarupa Mukherjee	M anaging Director	4	4
Dr. Tapas Raychaudhury	Non-Executive Director	4	4
Dr.AbhijitBannerjee	Non-Executive Director	4	4
Mrs.IndraniSen	Non-Executive Director	4	4
Mrs.Sangham itra Duttagupta	Non-Executive Director	4	4
M rs.Trishna G uha	Non-Executive Director	4	4

Althe Directors exceptMr. Sukam alChandra Basuwere presentatine 86th AnnualGeneralMeeting (AGM') of the Companyheli on Friday, September 22, 2023. Althe Board Meetingsheli during FY 2023-24 were heli physically.

#### **Audit Committee**

The AuditComm ittee is constituted in accordance with Section 177 of the Companies Act, 2013. The primary objective of the AuditComm ittee is to monitor and provide an effective supervision of the Managements financial reporting process, to ensure accurate and timely discbsures, with the highest levels of transparency, integrity and quality of financial reporting. The Comm ittee oversees the work carried out in the financial reporting process by the Management, the internal auditor, the statutory auditor and the cost auditor and notes the processes and safeguards employed by each of them. The Committee further reviews the processes and controls including compliance with laws, Whistle BbwerPolicies and such othermatters as may be required as per the provisions of the Companies Act, 2013 and Terms of Reference of the AuditCommittee.

The ChiefFinancialO fficer, ChiefInternalAuditor, Statutory Auditor and CostAuditor are perm anent invites to the meetings of the AuditComm ittee. The Company Secretary acts as the Secretary to the AuditComm itee.

The Audit Comm itee has metwice ie., on August 18, 2023 and January 17, 2024 during the financialyear 2023–24. There have been no instances of non-acceptance of any recommendations of the Audit Committee by the Board during the financialyear under review.

The composition of the AuditComm itee and the attendance details of the Members for the financialyear ended March 31,2024, are given below:

Name of the Member	Category	No. of meetings held during the year	No. of meetings attended
Mr.ProbirRoy,Chaimman	Independent Director	2	2
Mr.Sukam alChandra Basu,Member	Independent Director	2	2
Mr.DilpSamadar,Member	Independent Director	2	2
Prof.(Dr.)Sum an Kum arMukerjee,Mem ber	Independent Director	2	2
Mr.DebarshiDuttagupta,Member	M anaging Director	2	2
Mrs.Satarupa Mukherjee,Member	M anaging Director	2	2

#### Nomination and Remuneration Committee & Nomination and Remuneration Policy

The Nomination and Remuneration Committee (NRC) is constituted in accordance with Section 178 of the Companies Act, 2013. The purpose of the NRC is to oversee the Company's nomination process including succession planning for the SeniorManagement and the Board and specifically to assist the Board in identifying, screening and reviewing individuals qualified to serve as Executive Directors, Non-Executive Directors and determine the role and capabilities required for Independent Directors consistent with the criteria as stated by the Board in its Policy on Appointment and Removal of Directors.

The NRC and the Board periodically reviewed the succession planning process of the Company and is satisfied that the Company has adequate process for orderly succession of Board Members and Members of the Senior Management.

The Committee metonce during the financialyear 2023-24 on August 16, 2023. The requisite quorum was present for all the meetings.

The Committee has formulated a Nomination and Remuneration Policy which has been provided in **Annexure I** to this Report and the same has been made available on the website of the Company at www.eastindiaphamaorg under the link http://eastindiaphamaorg/investors.html.

The composition of the Nomination and Remuneration Committee and the attendance details of the Members for the financialyearended March 31,2024, are given below

Name of the Member	Category	No. of meetings held during the year	No. of meetings attended
Mr.ProbirRoy,Chaiman	Independent Director	1	1
Mr.SukamalChandra Basu,Member	Independent Director	1	1
Prof. (Dr.) Sum an Kum ar Mukerjee, Member	Independent Director	1	1

## Performance Evaluation of the Board, Its Committees and Individual Directors

The NRC has form ulated a Policy for the evaluation of perform ance of the Board, its comm ittees and individual Directors and the same has been approved and adopted by the Board.

#### Stakeholders' Relationship Committee

The Stakeholders'Relationship Committee (SRC') considers and resolves the grievances of the shareholders, including complaints relating to non-receipt of annual report, transfer and transmission of securities, non-receipt of dividends/interests, issue of new duplicate certificates, general meetings and such other grievances as may be raised by the security holders from time to time. The SRC also reviews:

- a) The m easures taken for effective exercise of voting rights by shareholders.
- b) The service standards adopted by the Company in respect of services rendered by our Registrar & Transfer Agent.
- c) The measures rendered and initiatives taken for reducing quantum of unclaimed dividends and ensuring timely receipt of dividend/annual report/notices and other information by shareholders.

The Com m ittee m et four times during the financial year 2023-24 ie., on June 23, 2023, September 29, 2023, December 27, 2023 and March 27, 2024.

The composition of the StakeholderRelationship Committee and the attendance details of the Members for the financial year ended March 31,2024, are given below:

Name of the Member	Category	No. of meetings held during the year	No. of meetings attended
Dr.AbhijitBannerjee,Chaim an	Non-executive Director	4	4
Dr.TapasRaychaudhury,Member	Non-executive Director	4	4
Mrs.IndraniSen,Member	Non-executive Director	4	4
Mrs.Sangham itra Duttagupta, Member	Non-executive Director	4	4

During the financialyear 2023-24, the Committee has not received any complaints from shareholders or investors.

#### **Corporate Social Responsibility Committee**

The purpose of the Corporate SocialResponsibility (CSR) Committee is to form whate and recommend to the Board, a Corporate SocialResponsibility Policy, which shall indicate the initiatives to be undertaken by the Company, recommend the amount of expenditure the Company should incuron Corporate SocialResponsibility (CSR) activities and to monitor from time to time the CSR activities and Policy of the Company. The CSR Committee provides guidance in form whation of CSR strategy and its implementation and also reviews practices and principles to foster sustainable growth of the Company by creating values consistent with bng-term preservation and enhancement of financial, manufacturing, natural, social, intellectual and human capital.

The Comm ittee m eton December 5, 2023 to compute the CSR expenditure and to approve the CSR budget for the financial year 2023-24.

The Corporate SocialResponsibility policy has been made available on the Company's website at www.eastindiapharma.org under the link http://eastindiapharma.org/investors.html.

The composition of the Corporate SocialResponsibility Committee and the attendance details of the Members for the financialyear ended March 31,2024, are given below

Name of the Member	Category	No. of meetings held during the year	No. of meetings attended
Mr.Dilip Sam adar,Chairm an	Independent Director	1	1
Mr.DebarshiDuttagupta,Member	M anaging Director	1	1
Mrs.Satarupa Mukherjee, Member	M anaging Director	1	1

A detailed discbsure of the CSR Expenditure made during the year under review is provided in Annexure II.

#### Meeting of the Independent Directors

Pursuant to Schedule IV of the Act, the Independent Directors meton August 16,2023 without the presence of Non-Independent Directors and Members of the Management. The meetings of Independent Directors were chaired by Prof. (Dr.) Sum an Kumar Mukerjee, Independent Director and member of the Nomination and Remuneration Committee. At the meeting held on August 16,2023, the Independent Directors, interalia, evaluated the performance of the Non-Independent Directors and the Board of Directors as a whole, evaluated the performance of the Chairman of the Board considering the views of Executive and Non-Executive Directors. They also discussed the aspects relating to the quality, quantity and timeliness of the flow of information between the Company, the Management and the Board.

## **Subsidiary, Associates and Joint Venture Companies**

During the yearunder review, the Company has no subsidiary, associate and Joint Venture Companies.

#### Accreditation

The Company continues to enjoy ISO 9001-2015 certification by DET NORSKE VERITAS (DNV) and GMP (Schedule -M) as wellas GLP (Schedule -L1) Compliance Certificate from Directorate of Drugs Control, WestBengalfor the production and testing of its Tablets/Liquids/Capsule Section. During the year, the Company received WHOGMP Certificate for Tablet& Capsule Section. The Company also received COPP with respect to the following products, enabling the Company to export such products to the WHO recommended 32 countries, including Yemen:

- i. Pyrigesic 500 m g tablet,
- ii. Pyrigesic 650 mg tablet,
- iii. Trikase 800 mg tablet,
- iv. Vitazym e Capsules tablet

#### **Public Deposits**

During the year under review the Company did not acceptany deposits from public within the ambit of Section 73 of the Companies Act, 2013 and the Companies (Acceptance of Deposits) Rules, 2014.

#### **Annual Return**

Pursuant to Section 92(3) and Section 134(3)(a) of the Companies Act, 2013 the Company has placed a copy of the Annual Return in Form MGT-7 as at March 31, 2024 on its website at www.eastindiaphama.org under the link <a href="http://eastindiaphama.org/investors.htm">http://eastindiaphama.org/investors.htm</a> LBy virtue of am endment to Section 92(3) of the Companies Act, 2013, the Company is not required to provide extract of Annual Return in Form MGT-9 as part of the Board's report.

#### Vigil Mechanism / Whistle Blower Policy

The Company has voluntarily established a VigilM echanism W histle-blowerm echanism under the VigilM echanism Policy to provide a form alm echanism to the directors and employees to report genuine concerns about unethical behavior, actual and suspected fiaud or violation of the Company's policies. Designated emailDie., whistlebbwerm eastindiapharm a org has been created for the said purpose. The VigilM echanism Policy has also been upbaded on the website of the Company atwww.eastindiapharm a org.

The AuditComm ittee of the Company oversees the VigilMechanism. During the yearno complaints have been received by the Designated Authority or the Chairm an of the AuditComm ittee.

The provisions of Section 177(9) and Section 177(10) of the Companies Act, 2013 read with Rules are notapplicable to the Company. However, as a partofgood corporate practice, the Management felt the need to establish a Vigil Mechanism to facilitate its employees and directors.

#### **Directors' Responsibility Statement**

As required by Section 134(5) of the Companies Act, 2013, based on the information and representations received from the operating management, your Directors confirms that:

- (a) in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- (b) the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudents oas to give a true and fairview of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;
- (c) the Directors have taken cognizance of the fact that during the year under review, a fraud am ounting to ₹ 3.59 crore was unearthed by the management as stated in Note No.25 of the Financial Statement. In mediately, a complaint was filed with the Officer-In-charge, Shakespear Sarani Police Station and the police had also filed an FR. The Directors, on the recommendation of the Audit Committee, appointed an Independent Consultant to investigate the alleged fraud. Based on the Internal Investigation Report of the Independent Consultant, the Company has taken necessary steps including initiating appropriate legal action for recovery of the embezzled amount. Further, measures for strengthening the entire IT System that interalia aids in timely prevention of fraud, have been undertaken by the Company.
- (d) the D irectors have prepared the annual accounts on a going concern basis;
- (e) the Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

# Disclosure under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

In accordance with the provisions of the SexualHarassmentofW omen atWorkplace (Prevention, Prohibition and Redressal) Act, 2013 and the Rules made there under, the Company formulated an internalPolicy on Sexual HarassmentatWorkplace (Prevention, Prohibition and Redressal). The policy aims at educating employees on conduct that constitutes sexual harassment, ways and means to prevent occurrence of any such incident, and the mechanism for dealing with such incident in the unlikely event of its occurrence. A seven-member InternalComplaints Committee (ICC) has been constituted in accordance with the Act.

The CC is responsible for redressal of complaints related to sexual harassment of women at the workplace in accordance with procedures, regulations and guidelines provided in the Policy.

During the year under review, there were no complaints referred to the  $\mathbb{C}C$ .

#### Particulars of Loans, Guarantees or Investment

During the period under review, the Company has not given any ban, guarantee orm ade any investment in terms of provisions of Section 186 of the Companies Act, 2013.

#### **Related Party Transactions**

Alrelated party transactions entered during the financialyearwere in the ordinary course of business and on an arm is length basis. There were no materially significant related party transactions entered into by the Company with promoter, directors, key managerial personnel or other persons which may have a potential conflict with the interest of the Company. Since all the related party transaction entered into by the Company were in the ordinary course of business and on arm is length basis, Form AOC-2 is not applicable to the Company.

#### Statutory Auditor

The Members of the Company at the 82nd Annual General Meeting (AGM') held on 20th September, 2019 approved the appointment of Messrs APS Associates, Chartered Accountants (APS'), as the Statutory Auditor of the Company for a period of five years from the conclusion of the said AGM till the conclusion of the 87th AGM. APS will complete their present term on conclusion of this AGM in terms of the said approval and Section 139 of the Act read with the Companies (Auditand Auditor) Rules, 2014.

The Board ofD irectors of the Company, on the recommendation of the AuditCommittee, recommended for the approval of the members, the re-appointment of Messrs APS Associates, Chartered Accountants, as the Statutory Auditors of the Company for a period of five years from the conclusion of this AGM till the conclusion of the 92nd AGM.

#### **Auditors' Report**

The notes on account referred to in the Auditors'Reportane self-explanatory and therefore, do not call for any further explanations or  $com\ m$  ents.

There are no qualifications, reservations or adverse remarks or disclaim ermade in the Auditors'Report, which requires any clarification or explanation.

#### Reporting of Fraud by Auditor

The Statutory Auditors have not reported any incidence of fiaud as persection 134 (ca) of the Companies Act, 2013 to the AuditCommittee during the yearunder review.

#### **Cost Records**

The Company is required to maintain costrecords as specified by the CentralGovernmentunder sub-section 1 of section 148 of the Act.Accordingly, the Company makes and maintains the costrecords and accounts as applicable to the Company.

#### **Cost Auditor**

Pursuant to section 148 of the Companies Act, 2013 read with Companies (Auditand Auditors) Rules, 2014, the Board of Directors of your Company have re-appointed M/s.DGM & Associates, CostAccountants as the CostAuditor for the F.Y. 2024-2025 for conducting the audit of cost records of the Company on the recommendations made by the Audit Committee. The remuneration proposed to be paid to the costauditor is subject to ratification by the members at the ensuing Annual General Meeting and a resolution regarding ratification of remuneration payable to M/s.DGM & Associates, CostAccountants forms part of the Notice convening the  $87^{th}$  Annual General Meeting of the Company.

#### **Internal Auditor**

Pursuant to Section 138 of the Companies Actread with Companies (Auditand Auditors) Rules, 2014, the Board of Directors of the Company at its Meeting held on 23-08-2024 have appointed Mr. A treya Banerie, a qualified member of the Institute of Chartered Accountants of India as the Internal Auditor of the Company wef. 17th June, 2024. The Audit Committee, in consultation with the Internal Auditor, shall form ulate the scope, functioning, periodicity and methodology for conducting the Internal Audit

#### **Internal Control System**

The Company has adequate internal control system commensurate with its size and scale of operations. The Internal Auditorreview that all the transactions of the Company are in line with the compliance of laws, policies and procedures and have been correctly recorded and reported. Internal Audit is conducted on regular basis and the reports are submitted to the Audit Committee at their meetings.

The Board, on the recommendation of the AuditCommittee, has advised the Internal Auditor and the Chieffinancial Officer to further strengthen its internal control check points so as to ensure orderly and efficient conduct of business, resulting in effective regulatory compliance, prevention and detection of fiauds and errors in the future.

#### **Human Resources**

As on 31st March, 2024, the Company had 1546 employees including 81 m anagerial personnel.

The Company has excellent combination of experienced and talented Technical Managers. The Company also undertakes on regular basis various training program mes to keep its employees updated on new technical developments and information, which directly results in optimum capacity utilization and cost effectiveness.

The Company's relation with its employees continues to be condial. The Company always reciprocates comm in ents to its employees in order to motivate them to perform the best.

## **Particulars of Employees**

There are no employees whose particulars are required to be published under Section 197 of the Companies Act, 2013 and rules made there under.

#### **Statutory Compliance**

A Compliance Reportencom passing compliance status of all applicable statutes, enactments and guidelines are submitted at every meeting of the Board of Directors of the Company. The Company Secretary who is also the Compliance Officer gives a declaration of compliance to the Board with respect to the applicable provisions of Companies Act, 2013.

#### **Secretarial Standards**

The Company is in compliance with the applicable Secretarial Standards SS-1 and SS-2 with respect to convening of Board Meetings and General Meetings issued by the Institute of Company Secretaries of India and approved by the Central Government under section 118(10) of the Companies Act, 2013.

#### Energy Conservation, Technology Absorption and Foreign Exchange Earnings and Outgo

The particulars relating to energy conservation, technology absorption, foreign exchange earnings and outgo, required to be discussed by Section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014 are provided in the **Annexure III** to this Report.

## **Risk Management Policy**

A robust and integrated enterprise risk m anagement fram ework is in existence under which the common prevailing risks in the Company are identified, the risks so identified are reviewed on periodic basis by the R isk M anagement Committee and the managements actions to mitigate the risk exposure in a timely manner are assessed. The Company has taken adequate measures to mitigate various risks encountered by the Company.

Pursuant to section 134(3)(n) of the Companies Act, 2013, the Company has fiam ed a risk management policy. The risk management fiam ework as approved by the Board has been adopted by the Company and is being reviewed on yearly basis. In the opinion of the Board, at present there are no such risks, which may threaten the existence of the company.

#### **General Disclosures**

YourD irectors state that the Company has made discbsures in this report for the items prescribed in section 134(3) of the Actand rule 8 of the Companies (Accounts) Rules, 2014 to the extent the transactions took place on those items during the year under review.

#### **Appreciation and Acknowledgment**

YourDirectors would like to express their appreciation for the assistance and co-operation received from the Government authorities, Banks, customers, business associates medical fraternity and members during the year underreview. YourDirectors also wish to place on record their deep sense of appreciation for the committed services by the executives, staffand workers of the Company.

For and on behalf of the Board of Directors

Sd/-

Mr.DebarshiDuttagupta Managing Director (DIN:01515595) Mrs.Satarupa Mukherje Managing Director (DIN:07630329)

Date: August 23, 2024 Place: Kokata

#### **ANNEXURE - I TO THE DIRECTORS' REPORT**

#### **Nomination and Remuneration Policy**

This Nom ination and Remuneration Policy is being formulated in compliance with Section 178 of the Companies Act, 2013 (the Act') read with the applicable rules thereto as amended from time to time. This policy on nomination and remuneration of Directors and Key Managerial Personnelas formulated by the Nomination and Remuneration Committee has been approved by the Board of Directors.

#### **Definitions:**

Unless the contextrequires otherwise, the following terms shall have the following meanings: "Director" means a Director of the Company.

'Key ManagerialPersonnel" or 'KMP" means -

- (i) the Chief Executive Officer or the Managing Director;
- (ii) the W hole-time D irector;
- (iii) the ChiefFinancialOfficer;
- (iv) the Company Secretary; and
- (v) such other officer as m ay be prescribed under the applicable law.

"Rem uneration" means any money or its equivalent given or passed to any person for services rendered by him and includes perquisites as defined under the Income-tax Act, 1961.

Unless the context otherwise requires, words and expressions used in this policy and not defined herein but defined in the Companies Act, 2013, as may be amended from time to time, shall have the same meaning assigned to them therein.

#### Objectives:

The objective of the policy is to ensure that:

- 1. The composition and evelofrem uneration, including reward linked with the perform ance, is reasonable and sufficient to attract, retain and motivate Directors and KMP to work towards the bng term growth and success of the Company;
- 2. Relationship of rem uneration to perform ance is clear and meets appropriate perform ance benchmarks; and
- 3. Remuneration to directors and keymanagerial personnel is fixed on the basis of short and bng -term performance objectives of the company and its goals.

#### Role of the Committee:

The role of the Nom ination and Rem uneration  $C \circ m m$  ittee shallbe as follows:

- 1. To ky down criteria for identifying persons who are qualified to become Directors;
- 2. To form ulate criteria for determ ining qualifications, positive attributes and independence of a Director;
- 3. To identify persons who are qualified to become Directors and who may be appointed as Key Managerial Personnel in accordance with the criteria laid down in this policy;
- 4. To form ulate criteria for evaluation of Director's perform ance;
- 5. To recom m end to the Board the appointm entand rem ovalofD irectors and KMP;
- 6. To recommend to the Board policy relating to remuneration for Directors and KMP;
- 7. To carry outany other function as is m and ated by the Board from time to time and /orenforced by any statutory notification, am endm entorm odification, as may be applicable;
- 8. To perform such other functions as may be necessary or appropriate for the performance of its duties.

#### Criteria for identifying persons who are qualified to be appointed as a Director of the Company:

Section 164 of the Companies Act, 2013 provides for eligibility criteria for appointment of any person to become Director of any company. Any person, who is not disqualified as per the relevant provisions of the Act, and in the opinion of the Board, possesses the ability, integrity and relevant expertise and experience can be appointed as Director of the Company, subsequent to taking requisite approval of the shareholders.

#### **Evaluation**

The Committee shall specify the manner for effective evaluation of performance of:

- -the Board.
- its com m ittees, and
- individualD irectors;

which shallbe carried outeither at a regular intervalor at least once on a yearly basis by:

- -by the Nom ination and Remuneration Committee, or
- -by an independent external agency;

and review its in plem entation and compliance on the basis of the following parameters:

- Roles and Responsibilities 1. Understanding the nature and role of the directors and the position of independence of the directors.
  - 2. Understanding of the business and the risks associated with the business.
  - 3. Application of know ledge for rendering timely advice in helping the management to resolve business issues.
  - 4. Active engagem entwith the M anagem entand attentiveness to progress ofdecisions taken.

0 b tectivity 1. Non Prejudiced appraisalofissues.

2. Professional advises given to managementwithout tending to majority or popular views.

1. Heading Sub Comm ittees of the Board. Leadership and initiative

2. Driving any initiative of the organization based on domain know ledge.

1. Carrying out the Fiduciary responsibilities as a Board Member. PersonalAttributes

> 2. Attendance and Active Participation. 3. Pro-active, Strategic and LateralThinking.

# Remuneration to Managing Director and Whole-time Director

The rem uneration /com pensation/com m ission etc. to M anaging D irector/W hole-time D irectorwillbe determined by the Committee and recommended to the Board for their approval subject to the approval of the shareholders of the Company, wherever required. Remuneration of the Managing Director Whole-time Director shall be in accordance to Section 197 of the Actread with the provisions of Schedule V.

Increm ents to the existing rem uneration/com pensation structure payable to M anaging Director/W hole-tin e Directors m ay be recomm ended by the Comm ittee to the Board which should be within the slabs if any, approved by the shareholders as perstatutory provisions through wage settlements or company rules/regulations or otherwise.

#### Remuneration to Other Directors and Key Managerial Personal

The rem uneration payable to the other directors including managing or whole-time directors hallbe inclusive of the rem uneration payable for the services rendered by him in any other capacity except the following:

- (a) the services rendered are of a professional nature; and
- (b) in the opinion of the Nom ination and Remuneration Committee, the director possesses the requisite qualification for the practice of the profession.

Commission to other Directors (including Independent Directors) shall be subject to the approval of the shareholders of the Company and CentralGovernment, wherever required and shallbe in accordance to Section 197 of the Act read with the provisions of Schedule V.

The rem uneration of KMP willbe determined by the Committee and recommended to the Board for their approval.

#### **Sitting Fees**

Non-Executive Directors including Independent Directors may receive remuneration by way of fees for attending m eetings of Board or its com mittee within limits prescribed under Rule 4 of the Companies (Appointment and Rem uneration of Managerial Personnel), Rules, 2014.

For and on behalf of the Board of Directors

Sd/-

Mr.DebarshiDuttagupta Managing Director (D IN: 01515595)

Mrs.Satarupa Mukherjee Managing Director (DIN:07630329)

Date: August 23, 2024 Place:Kokata

#### **ANNEXURE - II TO THE DIRECTORS' REPORT**

#### ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY ACTIVITIES

as prescribed under Section 135 of the Companies Act, 2013 and Companies (Corporate SocialResponsibility Policy)

Rules, 2014

#### 1. Brief outline on CSR Policy of the Company:

The Company is a healthcare unitwhich believes that everyone deserves a healthy life. The Company has dedicated its efforts towards envisaging and defining scientific solutions, thereby ushering in a range of revolutionary good quality pharm accutical products catering to the growth and needs in healthcare industry. The company proposes to create a social in pact through hands on 'execution of the social initiatives, directly and/or through partnerships with individuals, institutions, NGOs and boalGovernment bodies for the purpose of accessing expertise/enhancing resources. The Company has framed a CSR Policy in compliance with the provisions of the Companies Act, 2013 and Rules made thereunder. The CSR Policy provides for carrying out CSR activities in respect of those areas as provided in Schedule VII of the Companies Act, 2013. The CSR Policy of the Company can be accessed at the website of the Company at www.eastindiapharma.org.

#### 2. Composition of CSR Committee:

Name of Director	Designation / Nature of Directorship	Number of meetings of CSR Committee held during the year	Number of meetings of of CSR Committee attended during the year
Mr.Dilip Sam adar	Chaim an,Non-Executive IndependentDirector	1	1
Mr.DebarshiDuttagupta	M em ber, M anaging D ixector	1	1
M rs.Satarupa M ukher <del>j</del> ee	M em ber, M anaging D irector	1	1

3. Provide the web-link where Composition of CSR Committee, CSR Policy and CSR projects approved by the Board are disclosed on the website of the Company:

These details are discussed on the Company's website atwww eastindiapharm a org.

4. Provide the details of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014:

The Company atpresent is not required to carry out in pactassessment in pursuance of sub-rule (3) of rule 8 of the Companies (Comporate Social Responsibility Policy) Rules, 2014.

- 5. Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the Companies (Corporate Social Responsibility Policy) Rules, 2014 and amount required for set off for the financial year, if any:

  NotApplicable
- 6. Average net profit of the Company as per section 135(5): Rs. 4,69,40,795.00
- 7. (a) Two percent of average net profit of the company as per section 135(5): Rs. 9,38,815,90
  - (b) Surplus arising out of the CSR projects or programmes or activities of the previous financial years: N 11
  - (c) Amount required to be set off for the financial year, if any:  $N\ \mathbb{1}$
  - (d) Total CSR obligation for the financial year (7a+7b-7c):  $\tt R\,s.\,9\,38\,815\,90$

## 8. (a) CSR amount spent or unspent for the financial year:

Total Amount	Amount Unspent (in Rs.)					
Spent for the	Total Amount transferred to Unspent Amount transferred to any fund specified under					
Financial Year	CSR Account as pe	r section 135(6)	Schedule VII as per second proviso to section 135(5)			
(Rs.)	Amount	Date of transfer	Name of the Fund	Amount	Date of transfer	
9 ,38 ,820	Nil	NotApplicable	NotApplicable	Nil	NotApplicable	

- (b) Details of CSR amount spent against ongoing projects for the financial year: N il
- (c) Details of CSR amount spent against other than ongoing projects for the financial year:

(1) SI. No.	(2) Name of the Project	(3) Item from the list of activities in schedule VII to the Act	(4) Local area (Yes/ No)	Loca	(5) ition of oroject District	(6) Amount spent for the project (in Rs.)	(7) Mode of implem entation -Direct (Yes/No)	tation - Imple Aç Name C	(8) f implemen - Through menting gency SR Registra on Number
1.	Education and Healthcare	Promoting health care including preventive health care and in parting education among children, women and differently abled persons	Yes	W est Bengal	Kolkata	3 ,12 ,940	No	Ramakri shna Sarada Mission, Siriti	CSR000 23811
2.	Healthcare	promoting health care including preventive health care	Yes	W est Bengal	W est M edinipu	3,12,940 r		M ath Bishnupur Sriram krish na Ashram	CSR 000 05055
3.	Education	To prom ote education and enhance vocationalskills especially am ong children, wom en and differently abled persons	Yes	W est Bengal	B idohum	3,12,940	No	Santini ketan Sishutirtha	CSR 000 08386

- (d) Amount spent in administrative overheads: N  $\rm 1\!\!1$
- (e) Amount spent on Impact Assessment, if applicable:  ${\tt NotApplicable}$
- (f) Total amount spent for the Financial Year (8b+8c+8d+8e): Rs.9.38.820.00

(g) Excess amount for set off, if any:

SI. No.	Particular	Amount (in Rs.)
( <u>i</u> )	Two percentofaverage netprofit of the company as persection 135(5)	9,38,815,90
(ii)	Totalam ountspentforthe FinancialYear	9,38,820.00
(iii)	Excess am ountspentforthe financialyear [(ii)-(i)]	4.10
(iv	Surplus arising outof the CSR projects or program m es or activities	
	of the previous financial years, if any	Nil
(v)	Amountavailable for set off in succeeding financial years [(iii)-(iv)]	4.10

- 9. (a) Details of Unspent CSR amount for the preceding three financial years: NotApplicable
  - (b) Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s):  $N \, 1$
- 10. In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial year: NotApplicable
  - (a) Date of creation or acquisition of the capital asset(s): NotApplicable.
  - (b) Amount of CSR spent for creation or acquisition of capital asset: NotApplicable.
  - (c) Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc.: NotApplicable.
  - (d) Provide details of the capital asset(s) created or acquired (including complete address and location of the capital asset): NotApplicable.
- 11. Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per section 135(5): The Company has completed spending its CSR obligation in full for the Financial Year 2023-24.

For and on behalf of the Board of Directors

Sd/

Mr.DebarshiDuttagupta Mrs.Satarupa Mukherjee
Managing Director Managing Director
(DIN:01515595) (DIN:07630329)

Date: August 23, 2024 Place: Kokata

#### **ANNEXURE - III TO THE DIRECTORS' REPORT**

# PARTICULARS WITH RESPECT TO CONSERVATION OF ENERGY, ETC AS PER COMPANIES (ACCOUNTS) RULES, 2014

#### A. CONSERVATION OF ENERGY

		SA	RSUNA UNIT	•	DURG	APUR UNIT
i)	The steps taken or in pact on conservation of energy		ΝIL		LED Fbod I Installation of LED Tube L Installation of LED Lamp of Installation of LED Lamp of Installation of LED Lamp of Installation of LED Tube of Installation of	of10 Nos 12W ₹ 1,395) of2 Nos 20W ₹ 210) of3 Nos 18W
іі)	The steps taken by the Company for utilizing alternate source of Energy		ΝL			NL
iii	) The capital investmenton energy conservation equipment		ΝL		₹	60,653
B. T	ECHNOLOGY ABSORPTION					
i)	The efforts m ade towards technology absorption		ΝL			NL
ii)	The benefits derived like product in provem ent, cost reduction, productdeve bpm ent or in portsubstitution		ΝL			NL
iii	) In case of in ported technology (in ported during the last three year reckoned from the beginning of the financialyear) a. The details of the technology in ported.		NL			NIL
	b. The year of in port  c. Whether the technology been fully absorbed.	rbed				
	d. If not fully absorbed, areas where absorphas not taken place, and the reasons the	ption				
iv	) The expenditure incurred on Research and Development		Capital Recuming <b>Total</b>	= =	₹ 0.79 Lakh ₹ 140.01 Lakh <b>₹ 140.80 Lakh</b>	
	(Percentage of total turnover)	0.56%				
	OREIGN EXCHANGE EARNINGS ND OUTGO					
i)	The Foreign Exchange earned in terms of actual inflows during the year	NL				
		-				

ii) The Foreign Exchange outgo during the year in terms of

₹ 2,319.26 Lakh

For and on behalf of the Board of Directors

Mr.DebarshiDuttagupta Mrs.Satarupa Mukherjee M anaging Director

Date: August 23, 2024 Place:Kokata

actualoutfbws

M anaging Director (D IN: 01515595)

(DIN:07630329)

# **Management Discussion & Analysis**

#### **Macroeconomic Outlook**

Steady decline in global inflation from the peaks of 2022 with easing out of global supplies led to a good start for 2023. The global economy grew 3.2% with high resilience of ongoing geopolitical tension and tight monetary policy. As per MF, global growth in 2024 and 2025 is estimated to remain persistent at 3.2% supported by robust government and private spending in several economies. A fasterpace of disinflation and steady growth could lead to ease of financial control. In the near term, it is in perative for the central banks to manage monetary policy to ensure continued deceleration in inflation and rebuild budgetary capacity to deal with future shocks.

O ver the recent six-m onth period from O ctober 2023 to M arch 2024, there has been a notable increase in consum er confidence across major economic groupings, including the EU 27 nations, G 20 countries, and G 7 nations. The Asia region is projected to be the fastest growing, with a growth rate of 3.65% in 2024 and is expected to contribute around 55% to global growth.

(Source: World Economic Outlook-IMF, April 2024)

#### **Indian Economic Overview**

2023 was a landmark year for India as it assumed the presidency of the world's highest global economic assembly the G 20. In 2023, India remained the fastest growing large economy in the world. India has been a key growth engine for the world, contributing 16% to the global growth in 2023. Robust 10.7% growth in the construction sector and 8.5% growth in the manufacturing sector are the major contributors to the strong economic performance. Presently our Reserve Bank of India (RBI) continued to keep tightmonetary control with an aim to progressively align inflation with the 4% target. This leads to an increase in the borrowing rates throughout the economy. As rate increases which make borrowing less attractive, the interest payments increase. It affects all types of borrowing including personal bans, mortgages, and interest rates on credit cards.

According to RBI, sustained profitability in m anufacturing and underlying resilience of services should support economic activity in FY 2024-25. It has pegged the GDP growth at 7.0% in FY 2024-25. India is among the Asia's top performers in the coming years, boosted by domestic political stability, a business-friendly reform agenda, strong population growth and increased interest from foreign firms booking to diversify supply chains away from China.

(Source: Economic Survey 2023-24, RBI)

#### **Global Pharmaceutical Market**

With the World Health Organisation (WHO) declaring the end of the COVID-19 public health emergency in 2023, the focus of the pharm a sector shifted back to prevention and treatment of other communicable and non-communicable diseases. The markethas experienced significant growth during the past two decades, and pharm a revenues worldwide totaled 1.6 trillion U.S. dollars in 2023. Demand for OTC products witnessed robust growth in 2023 with inflationary pressure easing. Public healthcare spending was stepped up, which aids growth for pharmaceutical products. As global populations grow and age, the demand for pharmaceutical products continues to increase, driven by factors such as the prevalence of chronic diseases, advancements in medical technology, and expanding access to healthcare services.

In 2023, medicine use in terms of volume plateaued globally. The globalmedicine market, using invoice price levels, stood at US\$1.6 trillion up from US\$1.5 trillion in 2022. It is expected to grow to about US\$2.2 trillion, at 5-8% CAGR through 2028 driven by robustgrowth in existing branded medicines in the leading ten developed markets and accelerated growth in Asian countries especially India and China.

(Source: Global use of medicines 2024, WHO)

#### Indian Pharmaceutical Industry Overview

The pharm acceutical industry in India is currently valued at \$65 Bn. India is among the top 12 destinations for biptechnology worldwide and 3rd largest destination for biptechnology in Asia. The country holds 3-5% of the global biptechnology industry. According to Pharm atrac, The Indian Pharm acceutical Market (PM) saw a 9.5 percent growth in March 2024 on the back of all major therapy areas showing positive value. Growth in the moving annual turnover

# **Management Discussion & Analysis**

(MAT) between April 2023 and March 2024 was 6.5 percent, leading to a total tumover of Rs 1.98 trillion. The presence of a skilled workforce, high managerial and technical competence, robust investment in R&D and strong focus on compliance has aided in making India a global pharm aceutical hub.

According to Econom is Survey 2023-24, India's domestic pharm accuticalm arket is anticipated to reach US\$ 130 billion by 2030. The growing incidences of diseases, rising healthcare needs, strong government support, increasing life expectancy, multiplying population and increasing burden of chronic diseases are acting as stimulus for future market growth Total expenditure on healthcare increased from Rs.79,221 Crores in FY 2023-24 to Rs.90,171 Crores in FY 2024-25. The government has announced setting up of more medical colleges by utilising the existing hospital infrastructure, India has a strong focus on affordable healthcare and sustainable development in pharm a sector.

(Source: India Brand Equity Foundation IBEF)

#### **Company Overview**

East India Pharm acceuticalW orks Lim ited is one of the object Pharm acceuticalC om pany based out of Kokata with a well-diversified brand across India. The Company with its continuous investments in R&D is committed towards product innovations and quality medicines. In today's rapidly changing economic landscape, the Company is focused on strengthening its core capabilities while adjusting its strategic priorities.

During the F.Y. 2023-24, the Company diversified its product basket by adding products such as Softool, Actigal, EnPS Capsules & Kurofit Capsules into the market.

Taking into consideration, the constant growth of the overall personal care and beauty segment, the Company had hunched Sandalite Body Oil (Sandal& Rose Variants) and Sandalite Honey Facewash to its personal care division. New addition made to the personal care division is Sandalite Rehydrolife.

The Company have established a strong presence in WestBengal&Assam and recently started expending into the North-Eastern States and Jharkhand. For the upcoming years, we aim to expand our product range, increase market reach, and employ innovative marketing strategies

#### Operational Highlights for the FY 2023-24

During the financialyear, the Company's turnoverwas Rs. 24,980.55 Lakhs as against Rs. 23,377.08 Lakhs in the previous year, and Profit before Tax (PBT) increased from Rs. 243.07 Lakhs to Rs. 454.09 Lakhs

#### The Way Forward

The Company is moving forward with the aim of achieving Rs.300 Crs turnover in the nextFinancialYear.During the year the Company bunched multiple new products and continued to gain significant marketshares in their respective segments.Our team works timelessly every day to ensure that the Company delivers on patient expectations, builds fundamental strengths in core areas of operations and identifies opportunities and trends to deliver superior shareholder value.

# **Independent Auditors' Report**

To the M em bers of EAST INDIA PHARMACEUTICAL WORKS LIMITED

#### **Report on the Financial Statements**

#### **Opinion**

We have audited the accompanying FinancialStatements of **EAST INDIA PHARMACEUTICAL WORKS LIMITED** ("the Company"), which comprise the Balance Sheetas at 31st March, 2024, the Statement of Profit and Loss, the Statement of Cash Flows for the year then ended and notes to the FinancialStatements, including a sum mary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Financial Statements give the information required by the Companies Act, 2013 ("the Act") in the manners or required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2024, its profit and cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with the standards on auditing specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the code of ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules there under, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key audit matters**

Key audit matters are not applicable to the Company as it is an unlisted company.

#### Information other than Financial Statements and Auditor's Report thereon

We have nothing to report in this regard.

#### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Actforsafeguarding of the assets of the Company and for preventing and detecting frauds and other inegularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, in plementation and maintenance of adequate internal financial controls, that are operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from materialm is statement, whether due to fraud or error.

In preparing the financial statem ent, m anagement is responsible for assessing the Company's ability to continue as a going concern, discbsing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The board of directors is also responsible for overseeing the Company's financial reporting process.

#### Auditors' Responsibilities for the audit of the Financial Statements

O urobjectives are to obtain reasonable assurance about whether the financial statem ents as a whole are free from materialm is statement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance

with SAs willalways detectam aterialm is statement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As partofan audit in accordance with SAs, we exercise professional judgm entand maintain professional skepticism throughout the audit. We also:

- l Elentify and assess the risks ofm aterialm isstatem entof the financial statem ents, whether due to finand or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a materialm is statem entresulting from finand is higher than for one resulting from error, as finand may involve collusion, forgery, intentional om issions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circum stances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- 1 Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclide on the appropriateness of managements use of the going concern basis of accounting and, based on the auditevidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclide that a material uncertainty exists, we are required to draw attention in our auditor's report to the related discussures in the financial statements or, if such discussures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statem ents, including the discbsures, and whether the financial statem ents represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among othermatters, the planned scope and timing of the auditand significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards. From the matters communicated with those charged with governance, we determ ine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors report unless law or regulation precludes public discbsure about the matter or when, in extremely rare circumstances, we determ ine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on other legal and regulatory requirements

As required by the **Companies (Auditor's Report) Order, 2020** ("the Order"), issued by the CentralGovernment of India in terms of sub-section (11) of Section 143 of the Act, we give in **Annexure "A"** a statement on the matters specified in paragraphs 3 and 4 of the Order.

As required by Section 143(3) of the Act, we report that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our exam ination of those books;

- (c) The balance sheet, the statementofprofit and bss, and the cash flow statement dealtwith by this report are in agreement with the books of account:
- (d) In our opinion, the aforesaid financial statements comply with the accounting standards specified under section 133 of the Act, read with rule 7 of the Companies (Accounts) Rules, 2014;
- (e) On the basis of the written representations received from the directors as on March 31,2024 taken on record by the board of directors, none of the directors is disqualified as on March 31,2024 from being appointed as a director in term s of Section 164 (2) of the Act:
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in **Annexure "B"**. Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting;
- (g) With respect to the otherm atters to be included in the Auditor's Report in accordance with the requirements of section 197 (16) of the Act, as am ended, in our opinion and to the best of our information and according to the explanations given to us, the rem uneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act; and
- (h) With respect to the otherm atters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Auditand Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us;
  - a. The Company does not have any pending litigations which would in pact its financial position;
  - b. The Company did not have any bng-term contacts including derivative contacts for which there were any material foreseeable bases;
  - c. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company. and
  - d. Based on our exam hation which included test checks the Company has used accounting software for maintaining its books of accounts which have feature for recording audit trail (edit bg) facility and the same were operated throughout the year for all relevant transactions recorded in the software. Further, during the course of audit we did not come across any instance of audit trail feature being tampered with.

For APS ASSOC TATES
Chartered Accountants
(Registration No.306015E)
(A.Dutta)
Partner
Mem bership No.017693

Kokata, Dated, the 23rd August, 2024 UDIN: 24017693BKBFGX3763

#### Annexure - A

Annexure to the Independent Auditors' Report of even date to the members of EAST INDIA PHARMACEUTICAL WORKS LIMITED, on the Financial Statements for the year ended 31st March, 2024.

#### Statement under Companies (Auditor's Report) Order, 2020

Based on the audit procedures perform ed for the purpose of reporting a true and fairview on the financial statements of the Company and taking into consideration the information and explanations given to us and the books of account and other records exam need by us in the normal course of audit, we report that:

- i. (a) (A) The Company has maintained proper records showing full particulars, including quantitative details and situation of Property, Plant and Equipment.
  - (B) The Company has maintained proper records showing full particulars of Intangible Assets.
  - (b) The majority of the Property, Plantand Equipment of the Company have been physically verified by the management in phased mannerate as onable intervals during the year and no material discrepancies were noticed on such verification.
  - (c) According to the inform ation and explanation given to us, the title deeds of the imm ovable properties (other than self-constructed buildings and properties where the Company is the lessee and the lease agreements are duly executed in favour of the lessee) are held in the name of the company.

- (d) The Company has not revalued its Property, Plantand Equipment (including Right of Use assets) or intangible assets or both during the year.
- (e) According to the information and explanation given to us, no proceedings have been initiated or are pending against the Company for holding any benami property under the Benami Transactions (Prohibition) Act, 1988 (45 of 1988) and rules made the reunderduring the year.
- (ii) (a) During the year the management has conducted physical verification of inventory at reasonable intervals. In our opinion, the coverage and procedure of such verification by the management is appropriate. As informed to us, discrepancies noticed on such verification were less than 10% in the aggregate for each class of inventory and these have been properly dealtwith in the books of account.
  - (b) The Company has been sanctioned working capital limits in excess of five crore rupees (at any point of time during the year), in aggregate, from a bank on the basis of security of current assets; quarterly statements filed by the Company with such bank are in agreement with the books of account of the Company;
- (iii) According to the information and explanations given to us and as certified by the management, the Company has during the year, not made investments in, provided any guarantee or security or granted any bans or advances in the nature of bans, secured or unsecured, to companies, firms, Limited Liability Partnerships or any other parties. Accordingly, the provisions of clauses 3 (iii) of the Order are not applicable.
- (iv) According to the inform ation and explanation given to us, the Company has no bans, investments, guarantees or security where provisions of section 185 and 186 of the Companies Act, 2013 are to be complied with.
- (v) The Company has notaccepted any deposits oram ounts which are deemed to be deposits under the directives of the Reserve Bank of India and the provisions of Sections 73 to 76 orany other relevant provisions of the Companies Act, 2013 and the rules framed thereunder, where applicable. Accordingly, the provisions of clause 3 (v) of the Order are not applicable.
- (vi) Pursuant to the rules m ade by the CentralGovernment, the Company is required to maintain cost records as prescribed under sub-section (1) of Section 148 of the Actin respect of its products. We are of the opinion that, prima facie, the prescribed accounts and records have been made and maintained. However, we have not made a detailed examination of such records with a view to determine whether they are accurate or complete.
- (vii) (a) According to the records, the Company is regular in depositing undisputed statutory dues including Goods and Services Tax, provident fund, employees 'state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and any other statutory dues, as applicable, with the appropriate authorities. Further, no undisputed amounts payable in respect thereof were outstanding at the year-end for a period of more than six months from the date they became payable.
  - (b) According to the information and explanations given to us, following are the particulars of disputed statutory dues outstanding as on the date of the Balance Sheet.

Name of the Statute	Nature of Dues	Amount (₹)	Amount Paid under Protest	Period to which the amount relates	Forum where dispute is pending
CentralExcise Act, 1944	CentralExcise Duty Penalty	2,61,23,380 2,61,23,380	NL	2000–2001 to 2004–2005	Cakutta High Court
CentralExcise Act, 1944	Service Tax Penally Interest	1,18,927 1,18,927 1,49,887	NL	2012-2013	Comm issioner,(Appeal-1) CentralExcise,Kokata
Tam ilNadu GeneralSales TaxAct	Penalty underCental SalesTax	2,45,205	NIL	2005–2006 and 2006–2007	Appelate Deputy Commissioner (CT), Chennai
U P.Trade Tax Act	CentralSales Tax	58,728	NL	2005–2006	AdditionalCommissioner, Grade - II (Appeals)
U P.Trade TaxAct	U P.Trade Tax	1,00,964	NL	2005-2006	do
U P.Trade TaxAct	U P.Trade Tax	38,340	NL	2006-2007	do
U P.Trade TaxAct	CentralSales Tax	70,272	NL	2006-2007	do
M .P.Land Revenue Code	State of M P. & O thers (Land Revenue)	36,93,194	ΝL	2017–2018	High Courtof Madhya Pradesh

BharValue Added Tax	Value Added Tax	63,74,787	NL	2016-2017	AdditionalComm issionerof State Tax (Appeals),Patna
EssentialCommodities Act,1955	Overcharging of Ceiling Price Interest	2,63,983 2,61,974	61,737	June 2013 To June 2017	NationalPham aceutical Pricing Authority
EssentialCommodities Act,1955	Overcharging of Ceiling Price Interest	4,01,14,795 4,96,87,374	38,74,661	June 2013 To December 2015	NationalPharmaceutical Pricing Authority
Incom e Tax Act 1961	Tax on Assesm ent	47,08,510	NL	AY 2021-22	CommissionerofIncome Tax(Appeals)
Incom e Tax Act 1961	Tax on Assesm ent	9 ,49 ,08 ,911	NL	AY 2022-23	CommissionerofIncome Tax(Appeals)

- (viii) According to the inform ation and explanation given to us, company has no transactions, relating to previously unrecorded income have been surrendered or discbsed as income during the year in the tax assessments under the Income Tax Act, 1961 (43 of 1961);
- (ix) (a) In our opinion, the company has not defaulted in repayment of interest thereon to any lender during the year;
  - (b) Company is not declared wilfuldefaulter by any bank or financial institution or other lender;
  - (c) According to the information and explanation given to us, term bans were applied for the purpose for which the bans were obtained;
  - (d) According to the information and explanation given to us, funds raised on short term basis have not been utilised for long term purposes;
  - (e) According to the information and explanation given to us, the company has not taken any funds from any entity or person on account of or to meet the obligations of its subsidiaries, associates or joint ventures;
  - (f) According to the information and explanation given to us, the company has not raised bans during the year on the pledge of securities held in its subsidiaries, joint ventures or associate companies;
- (x) (a) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) during the year;
  - (b) According to the information and explanation given to us, the Company has not made any preferential albument or private placement of shares or convertible debentures (fully, partially or optionally convertible) during the year.
- (xi) (a) According to the information and explanation given to us and as certified by the Managementa fraud on the Company in the nature of embezzlement of fund of Rs.3,59,56,713 by an employee was unearthed by the management and reported to the Police during the year and the details of same have been narrated in Note 25 to the financial statement:
  - (b) No reportunder sub-section (12) of section 143 of the Companies Acthas been filed by the auditors in Form ADT-4 as prescribed under rule 13 of Companies (Audit and Auditors) Rules, 2014 with the Central Government;
  - (c) According to the inform ation and explanation given to us and as certified by the management, no whistle-blwercomplaintwas received during the yearby the Company;
- (xii) The Company is nota Nidhicompany; accordingly provisions of the Clause 3(xii) of the Order is not applicable to this Company;
- (xiii) According to the inform aton and explanations given to us, we are of the opinion that all transactions with related parties are in compliance with Section 177 and 188 of Companies Act, 2013 where applicable and the details have been discussed in the Financial Statements etc., as required by the Accounting Standards and the Companies Act, 2013.
- (xiv) (a) According to the inform ation and explanations given to us, the Company has an internal audit system though commensurate with the size and nature of its business but requires better coverage in few areas;
  - (b) We have considered the reports of the Internal Auditors for the period under audit:
  - Our above comment has no bearing on the true and fair view presented by the financial statement.
- (xv) According to the information and explanations given to us and as certified by the management, we are of the opinion that the Company has not entered into any non-cash transactions with directors or persons connected with him and accordingly, the provisions of clause 3(xv) of the Order is not applicable.

- (xvi) According to the information and explanations given to us, we are of the opinion that the Company is not required to be registered under section 45-TA of the Reserve Bank of India Act, 1934 and the company is not a Core Investment Company (CIC) as defined in the regulations made by the Reserve Bank of India, accordingly the provisions of clause 3 (xvi) of the Order are not applicable;
- (xvii) According to the inform ation and explanations given to us and based on the audit procedures conducted we are of opinion that the company has not incurred any cash bases in the financial year and the immediately preceding financial year;
- (xviii)There has been no resignation of the statutory auditors during the year and accordingly, the provisions of clause 3 (xviii) of the 0 rder is not applicable;
- (xix) On the basis of the financial ratios, ageing and expected dates of realization of financial assets and payment of financial liabilities, other information accompanying the financial statements, our knowledge of the Board of Directors and management plans and based on our examination of the evidence supporting the assumptions, nothing has come to our attention, which causes us to be lieve that any material uncertainty exists as on the date of the audit report indicating that company is incapable of meeting its liabilities existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date. We, however, state that this is not an assumance as to the future viability of the company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assumance that all liabilities falling due within a period of one year from the balance sheet date, will get discharged by the company as and when they fall due.
- (xx) The Company has followed the provisions of Section 135 of the Act towards corporate social responsibility and spent requisite amounts in accordance with the rules the reunder. No amount remains unspent as on the date of Balance Sheet.

For APS ASSOC ATES
Chartered Accountants
(Registration No.306015E)
(A.Dutta)
Partner
Membership No.017693

Kokata, Dated, the 23rd August, 2024 UDIN: 24017693BKBFGX3763

### Annexure – B

Annexure to the Independent Auditors' Report of even date on the Financial Statements of East India Pharmaceutical Works Limited

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **East India Pharmaceutical Works Limited** ("the Company") as of  $31^{st}$  M arch, 2024 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Board of Directors of the Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal controls attend in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, in plementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of fiauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by ICA I and the Standards on Auditing prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain auditevidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditors judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the auditevidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

## Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### **Limitations of Internal Financial Controls Over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or in properm anagement override of controls, material misstatements due to enoron fiaud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion and according to the information and explanation given to us and despite the fact that an instance of embezzlem entoffund was detected during the year as discbsed in Note 25 to the financial statements but having no bearing on the true and fair view presented in the financial statement, the Company has, in all material respects, an adequate internal financial control system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31,2024, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India

For APS ASSOCIATES
Chartered Accountants
(Registration No. 306015E)
(A.Dutta)
Partner
Mem bership No. 017693

Kokata, Dated, the 23rd August, 2024 UDIN: 24017693BKBFGX3763

# **Balance Sheet**

AS AT 31ST MARCH, 2024

	No	ote No. 31	st March, 2024 ₹ in Lakhs	31stMarch,2023 ₹ in Lakhs
i.	EQUITY AND LIABILITIES			
	(1) Shareholders' Funds (a) Share Capital (b) Reserves and Surplus	2 3	667.45 4,944.34	667.45 4,604.24
	(2) Non-Current Liabilities (a) Long-Tem Borrowings (b) Long-Tem Provisions	4 8A	548.28 1,164.54	679.97 964.59
	(3) Current Liabilities  (a) Short-Term Borrowings (b) Trade Payables  (i) Totaloutstanding of Micro	5	4,206.09	3 ,688 ,35
	and SmallEnterprises  (ii) Totaloutstanding other than	6	2,084.52	228.65
	Mixo and SmallEnterprises (c)OtherCurrentLiabilities (d)Short-Term Provisions	6 7 8B	2,892.10 2,813.08 320.27	4,418,99 2,381,13 218.80
	TOTAL		19,640.67	17,852,17
II.	(1) Non-Current Assets (a) Property, Plantand Equipment and Intangible Assets (i) Property, Plantand Equipment		1,359.91	1,471.00
	(ii) Intangible Assets (iii) Capitalwork-in-progress (b) Deferred Tax Assets (Net) (c) Long-Term Loans and Advances	9 9 10 11	7.82 0 639.56 69.40	7.82 26.13 570.38 68.55
	(2) Current Assets (a) Inventories (b) Trade Receivables (c) Cash and Cash Equivalents (d) Short-Term Loans and Advances	12 13 14 15	3,866.48 12,273.55 559.74 864.21	3,579.03 10,882.36 729.19 517.71
	TOTAL		19,640.67	17,852,17
Si	gnificant Accounting Policies	1		

The accompanying notes numbered 1 – 38 form an integral part of the financial statements.

This is the Balance Sheet referred to in our report of even date.

For APS ASSOC TATES Chartered Accountants (Registration No.306015E) (A.Dutta) Partner Membership No.017693

Ko**k**ata,

Dated, the 23rd August, 2024

UDIN: 24017693BKBFGX3763

Sd/-

Director D.Samadar (DIN:00174153) Managing Director D. Duttagupta (DIN:01515595)

M anaging Director Mrs.S.Mukherjee (DIN : 0.07630329)

ChiefFinancialOfficer S.Ray

Company Secretary Ms.J.Sarkar

Kokata, Dated, the 23rd August, 2024

# **Statement of Profit and Loss**

FOR THE YEAR ENDED 31ST MARCH, 2024

	N	ote No.	₹ in Lakhs	31st March, 2024 ₹ in Lakhs	3 ₹ in Lakhs	1stMarch,2023 ₹in Lakhs
L	REVENUE FROM OPERATIONS	16		24,980.54		23,368.88
II.	OTHER INCOME	17		12.99		8.20
III.	TOTAL INCOME (I + II)			24,993.53		23,377.08
IV.	EXPENSES:					
	Costofm aterials consum ed	18		7,245.04		7,413.64
	Purchases of Traded Goods			698.41		454.08
	Changes in inventories of					
	Finished goods, Work—in—Progress and Traded Goods	19		(40.22)		429.85
	Empbyee Benefits Expenses	20		(40.23) 8,980.94		7,718.33
	Finance Costs	21		546.94		469.31
	Depreciation and Amortisation			0.000		100.51
	Expenses	9		258.15		243.57
	Research and Developm entExpenses	22		140.01		137.52
	O ther Expenses	23		6,856.46		6,267.71
	Total Expenses			24,685.72		23,134.01
	ProfitBefore Extraordinary Items (III - IV)			307.81		243.07
	ProrPerod/Extraordinary Items	25		146.28		NL
V.	PROFIT/(LOSS) BEFORE TAX			454.09		243.07
VI.	TAX EXPENSES :					
	(1) Currenttax		125.00	)	110.00	
	(2) Defenred tax		(69.19)		(28.44)	
	(3) Tax Adj of earlier Years	-	11.47	67.28	(7.64)	73.92
VII.	PROFIT / (LOSS) FOR THE YEAR (V-VI)			386.81		169.15
VIII.	EARNINGS PER EQUITY SHARE :	26				
	(1)Basic (₹)			5.80		2.53
	(2) Diluted ₹)			5.80		2.53

The accompanying notes numbered 1 – 38 form an integral part of the financial statements.

This is the Statement of Profit and Loss referred to in our report of even date.

For APS ASSOC TATES Chartered Accountants (Registration No.306015E) (A.Dutta) Partner

Membership No.017693

Kolkata,

Dated, the 23rd August, 2024

UD IN :24017693BKBFGX3763

Sd/-

Director D.Samadar DN:00174153)
Managing Director D.Duttagupta DN:01515595)

Managing Director Mrs.S.Mukherjee (DIN:07630329)

ChiefFinancialOfficer S.Ray
CompanySecretary Ms.J.Sarkar

Kokata, Dated, the 23rd August, 2024

# **Cash Flow Statement**

FOR THE YEAR ENDED 31ST MARCH, 2024

	31st March,2024 ₹ in Lakhs	31stMarch,2023 ₹ in Lakhs
A. CASH FLOW FROM OPERATING ACTIVITIES		
NetProfit/(Loss) before tax & extraordinary items	307.81	243.07
Adjustments For:		
Depreciation /Am ortisation	258.15	243.57
(Profit) /Loss on sale of Fixed Assets	(8.82)	(3.11)
InterestReceived	(3.22)	(4.79)
Prior Period / Extraordinary Item s	146.28	NL
Finance Cost	546.94	469.31
Operating Profit before working capital changes	1,247.14	948.05
(Increase)/Decrease in Inventories	(287.44)	786.96
(Increase)/Decrease in Trade & Other Receivables	(1,738.53)	(1,986.62)
Increase / (Decrease) in Trade & Other Payables	1,133.05	158.03
Cash generated from operations	354.22	(93.58)
DirectTax paid	(121.47)	(217.36)
Net Cash Flow from Operating Activities	232.75	(310.94)
B. CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of Fixed Assets	(129.88)	(191.81)
Sale of Fixed Assets	17.76	24.50
Net Cash Flow from Investing Activities	(112.12)	(167.31)
C. CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from / (Repaymentof) borrowings (Net)	300.35	933.48
Paym entofD ividend and D ividend Tax	(46.71)	(83.44)
Finance Cost	(546.94)	(469.31)
InterestReceived	3.22	4.79
Net Cash Flow from Financing Activities	(290.08)	385.52
Net Cash Inflow ( A+B+C )	(169.45)	(92.73)
Cash & Cash Equivalents- Opening	729.19	821.92
Cash & Cash Equivalents- Closing	559.74	729.19
	(169.45)	(92.73)

The accompanying notes numbered 1 – 38 form an integral part of the financial statements.

This is the Cash Flow Statement referred to in our report of even date.

For APS ASSOC TATES Chartered Accountants (Registration No. 306015E) (A. Dutta) Partner Mem bership No. 017693 Kokata,

Dated, the 23rd August, 2024 UDIN: 24017693BKBFGX3763 Sd/-

Director D.Samadar pn :00174153)

Managing Director D.Duttagupta pn :01515595)

Managing Director Mrs.S.Mukherjee pn :07630329)

ChiefFinancialOfficer S.Ray
CompanySecretary Ms.J.Sarkar

Kokata, Dated, the 23rd August, 2024

# Notes forming part of Balance Sheet as at 31st March, 2024 and Statement of Profit and Loss for the year ended on 31st March, 2024

#### Note No.

#### 1 Significant Accounting Policies

#### (i) Basis of Accounting:

The accounts have been prepared on the principles of historical costs and going concern basis.

#### (ii) Revenue Recognition:

Revenue is measured at the fairvalue of the consideration received or receivable. Sales are recognised when the significant risk and rewards of ownership in the goods are transferred. All other revenues are recognised on accrual basis. Gross Sales is exclusive of Goods and Services Tax (GST).

#### (iii) Fixed Assets:

Fixed assets, including those utilised in R & D activities, are capitalised at costofacquisition which includes fieight, incidental expenses, borrowing cost and net of G oods and Services Tax (GST).

#### (iv) Borrowing Costs:

Borrowing costs are recognised as expense in the period in which they are incurred, except those directly attributable to the acquisition and construction of qualifying assets.

#### (v) **Depreciation:**

Depreciation is provided on the W ritten Down Value based on useful life of the assets as prescribed in Schedule II to the Companies Act, 2013.

#### (vi) Research and Development Expenses:

Revenue expenditure on Research and Development is charged to revenue in the year in which it is incurred. Expenses of capital nature are capitalised.

#### (vii) Inventories :

Inventories are valued at lower of Costand NetRealisable Value.Cost is determined as follows:

(a) Raw Materials :W eighted average basis
(b) W ork-in-Progress :W eighted average costbasis

(c) Finished Goods : Costof input plus appropriate overhead

(d) Traded Goods :AtCost

(e) Packing materials and consumables :W eighted average price basis

#### (viii) Employee Benefits:

Liabilities in respect of retirem entbenefits to employees are provided for as follows:

#### (I) Defined BenefitPlans:

- (a) Leave encashmentbenefits are provided for on the basis of Actuarial Valuation.
- (b) Superannuation Fund and Gratuity Fund on the basis of premium paid to the Life Insurance Corporation of India.

#### (II) $\underline{D}$ efined $\underline{C}$ ontribution $\underline{P}$ lans :

Provident/Pension Fund and ESIon the basis of actual liability accrued and paid to Government authorities.

#### (ix) Foreign Currency Transaction:

Transaction in foreign currencies are accounted for at exchange rates prevailing on the date of transaction. Gain /Loss arising on account of rise or fall in overseas currencies vis-a-vis reporting currency between the date of transaction and that of payment is charged to revenue.

# (x) Taxes on Income :

CumentTax is determined as per the provisions of the Income Tax Act, 1961. Defended Tax liabilities/assets are recognised, subject to the consideration of prudence, on timing difference, being the difference between taxable income and accounting income.

(xi) Final dividend for the year is considered on approval by the shareholders in the AGM .

# EAST INDIA PHARMACEUTICAL WORKS LIMITED \_\_\_\_\_

Notes forming part of Balance Sheet as at 31st March, 2024 and Statement of Profit and Loss for the year ended on 31st March, 2024 (contd.)

Not No.		31 ₹ in Lakhs	st March, 2024 ₹ in Lakhs	3 ₹ in Lakhs	31stMarch,2023 ₹inLakhs
2	EQUITY SHARE CAPITAL				
	(a) <u>Authorised</u> : 1,00,00,000 Equity Shares of₹ 10 each		1,000		1,000
	(b) <u>Issued</u> : 66,75,543 Ordinary Shares		667.55		667.55
	Subscribed and paid up: 66,74,858 0 rdinary Shares fully called up		667.48		667.48
	Less: Calls Unpaid (525 No. of Shares)		0.03 667.45		0.03
	(c) Parvalue pershare (₹)		10		10
	(d) Quantilative Reconciliation (In Nos.): Opening Balance as on 01.04.2023 Add: Shares issued during the year		66,74,858 NIL		66,74,858 N.L
	C bsing Balance as on 31.03.2024		66,74,858		66,74,858
	(e) Shares held by each shareholderholding more than 5 percent shares specifying the number of shares held:				
	Nam e of the shareholder		No. of shares		No.ofshares
	n Mr.DebarshiDuttagupta		6,51,419		6,51,419
	n Mrs.Satarupa Mukherjee		8,36,427		8 ,38 ,249
	(f) Shareholding of Promoters	No of	Shares	% oftotal	% Change
	Name of the Promoter	31.03.2024	31.03.2023	_ Shares	during the year
	Mr.DebarshiDuttagupta	651419	651419	9.76	0
	Mrs.Satarupa Mukherjee	836427	838249	12.53	-0.03
	Mrs.IndraniSen	187688	187688	2.81	0
	Mrs. Sangham iba Duttagupta	109428	109428	1.64	0
	Mrs.Nabam ita Duttagupta	250521	236188	3.75	0.21
	(g) Aggregate num ber of shares albited as fully paid-up bonus shares during the period of five years in mediately preceding the date as at which the Balance Sheet is prepared	:	NIL		ΝL
	(h) Calls unpaid		0.03		0.03
	l Calls unpaid by Directors and Officers		NIL		NL
3	RESERVES AND SURPLUS				
	GeneralReserve:				
	Opening Balance	4,604.24		4,518,52	
	Add: Profit after tax for the year	386.81	4,991.05	169.15	4,687.67
	Less:Dividend Paid		46.71		83.43
			4,944.34		4,604.24

Notes forming part of Balance Sheet as at 31st March, 2024 and Statement of Profit and Loss for the year ended on 31st March, 2024 (contd.)

No No			31st	March, 2024 ₹ in Lakhs	31s	stMarch,2023 ₹in Lakhs
4	LONG - TERM BORRO	WINGS				
	Term Loan from Bank (	Secured)				
	Punjab NationalBa (Repayable in 36 e m oratorium of 12 m	nderGECLScheme fro ank. equalmonthly instalmen nonths and secured by unrentassets of the com	nts affer a second	516.67		621.20
		njab National Bank. ated monthly instalmen pothecation of 9 nos V		31.61		58.77
-	SUODI TEDM DODDO	NAINCE.		548.28		679.97
5	SHORT – TERM BORRO	DWINGS				
	n From Banks - n Cash Credit: l From Punjab Natio			4,206.09		3 ,688 .35
6	Secured by hypothecation of the Company with add over im movable properties  TRADE PAYABLES	itionalcollaterals of cha		4,206.09		3,688,35
	(i) Totaloutstanding due	es ofM icro and SmallE	nterprises	2,084.52		228.65
	(ii) Totaloutstanding dues	s ofotherthan M icro and	SmallEnterprises	2,892.10		4,418.99
				4,976.62		4,647.64
	Trade Payables Ageing	Schedule :			₹ in Lakhs	
	Particulars	Outstanding for fo	llowing periods fro	om due date of p	payment as at 31-0	03-2024
		Less than 1 year	1- 2 years	2- 3 years	More than 3 years	Total
(i) I	MSME	2,084.52	0	0	0	2,084.52
. ,	0 thers	2,892.10	0	0	0	2,892.10
	Disputed dues -MSME Disputed dues -Others	-	_	_	-	-
(10)	Particulars	Outstanding for fo	- llowing poriods fr	- om due date of n	- Saymont as at 21-1	
	raiticulais					
		Less than 1 year	1- 2 years	2- 3 years	More than 3 years	Total
(i) I	MSME	228.65	0	0	0	228.65
(前)	0 thers	4,418.99	0	0	0	4,418.99
	Disputed dues -MSME	-	-	-	-	-
( <b>i</b> v)	Disputed dues -0 thers	-	-	_	-	_

# EAST INDIA PHARMACEUTICAL WORKS LIMITED \_\_\_\_\_

Notes forming part of Balance Sheet as at 31st March, 2024 and Statement of Profit and Loss for the year ended on 31st March, 2024 (contd.)

No No		31st March, 2024 ₹ in Lakhs	31stMarch,2023 ₹ in Lakhs
7	OTHER CURRENT LIABILITIES		
	(a) Currentmaturities of Long-Term Borrowings:		
	n From Banks -  I From Punjab NationalBank GECL Scheme  (Repayable in 36 equalmonthly instalments after  moratorium of 12 months and secured by a second  charge on entire current assets of the company)	123.57	202.67
	l From Punjab NationalBank	63.66	65.34
	(Repayable in equated monthly instalment and secured against hypothecation of 9 nos Vehicles)		
	l From HDFC Bank Ltd.	NIL	4.93
	(Repayable in equated monthly instalment and secured against hypothecation of 2 nos Vehicles)		
	(b) Unclaim ed dividends*	31.23	40.34
	(c) O therpayables (Includes Statutory Dues)	2,594.62	2,067.85
		2,813.08	2,381.13
*T	here are no am ounts due to be credited to Investor Education  PROVISIONS	n and Protection Fund.	
	A. Long Term Provision -		
	Provision for Leave Encashment	1,164.54	964.59
	B. Short Term Provision -		
	(a) Provision for Leave Encashm ent	110.97	108.80
	(b) Provision for Incom e Tax (NetofAdvance Tax of₹NL Previous Year₹NL)	209.30	110.00
		320.27	218.80

Notes forming part of Balance Sheet as at 31st March, 2024 and Statement of Profit and Loss for the year ended on 31st March, 2024 (contd.)

	Cost as on	Additions	Disposal	Cost as on		Depreciation	Depreciation / Amortisation		Net Carrying
Particulars	March 31, 2023	during the year	during the year	March 31, 2024	Upto March 31, 2023	For the year 2023-2024	For the year On Disposals 2023-2024	Upto March 31, 2024	Value as on March 31, 2024
					All Figures are in ₹ Lakhs	Lakhs			
TANGIBLE ASSETS									
) Land	7.82	I	I	7.82	I	I	I	1	7.82
Builtings (	899.95	2.70	I	902.65	622.36	14.52	I	636.88	265.77
) P Antand Equipm ent*	4411.80	88.61	I	4500.41	3490.95	143.89	I	3634.84	865.57
Computer	127.97	8 52	I	136.49	108.45	15.47	I	123.92	12.57
) Funiure and Fixture	292.65	0.94	I	293.59	263.71	4.77	I	268.48	25.11
Vehicles (	33610	46.09	37.80	344.39	121.99	72.27	29.04	165.22	179.17
Office Equipment	217.50	9.15	0.26	226.39	215.33	7.23	0.07	222.49	3.90
Sub Total	6293.79	156.01	38.06	6411.74	4822.79	258.15	29.11	5051.83	1359.91
CAPITAL WORK IN PROGRESS	26 13	I	26.13	I	1	I	I	I	I
Sub Total	26.13	ı	26.13	ı	ı	ı	ı	ı	1
INTANGIBLE ASSETS									
Patents & Licences	156.47	ı	ı	156.47	148.65	I	I	148.65	7.82
Sub Total	156.47	1	1	156.47	148.65	ı	ı	148.65	7.82
A+B+C Grand Total	6476.39	156.01	64.19	6568.21	4971.44	258.15	29.11	5200.48	1367.73

9 PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

Note No.

∞ ≥

\*Includes additions to Research and Developm entassets as detailed below :

<sup>(</sup>i) P hntand Equipm ent:  $\vec{\xi}$  0.38 Lakhs  $\vec{k}$  N II.) (ii) C om puter:  $\vec{\xi}$  0.41 Lakhs  $\vec{k}$  N II.)

9 PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

Note No.

	Cost as on	Additions	Disposal	Cost as on	=	Depreciation /	Depreciation / Amortisation	1	Net Carrying
	March 31, 2022	during the year	during the year	March 31, 2023	Upto March 31, 2022	For the year 2022-2023	On Disposals 2022-2023	Upto March 31, 2023	Value as on March 31, 2023
					All Figures are in ₹ Lakhs	Lakhs			
	7.82	I	I	7.82	ı	I	ı	ı	7.82
	899 95	I	I	899.95	6.909	15.39	ı	622.36	277.59
	4355.41	69.69	13.30	4411.80	3322.27	181.73	13.05	3490.95	920.85
	116.74	11.23	I	127.97	86.86	9.47	I	108.45	19.52
	288.81	3.84	ı	292.65	257.75	5.96	I	263.71	28.94
	303.43	82.48	49.81	336.10	127.68	22.98	28.67	121.99	214.11
	211.95	5.55	I	217.50	207.29	8.04	I	215.33	2.17
	6184.11	172.79	63.11	6293.79	4620.94	243.57	41.72	4822.79	1471.00
	7.12	19.01	ı	26.13	I	I	I	I	26.13
	7.12	19.01	ı	26.13	ı	ı	1	ı	26.13
	156.47	I	I	156.47	148.65	I	I	148.65	7.82
	156.47	1	ı	156.47	148.65	ı	1	148.65	7.82
A+B+C Grand Total	6347.70	191.80	63.11	6476.39	4769.59	243.57	41.72	4971.44	1504.95

\*Includes additions to Research and Developm entassets as detailed below  $\,:\,$ 

<sup>(</sup>i) P hnt and Equipm ent :  $\vec{\xi}$  N I.  $\vec{k}$  7 90 Lakhs) (ii) C om puter :  $\vec{\xi}$  N II.  $\vec{k}$  0.35 Lakhs)

Note No.	31st March, 2024 ₹ in Lakhs	
10 DEFERRED TAX ASSETS (NET)		
Defened Tax Liabilities:		
Depreciation as per Incom e Tax Act,	<b>1,089.79</b>	1,033.80
Privilege Leave Encashm ent	217.91	198.44
Research & Developm entAssets	116.58	116.58
Total(A)	1,424.28	1,348.82
Defenred Tax Assets:		
Depreciation charged in Accounts	1,408.29	1,343.33
Provision for Doubtful Debts	61.92	
Provision for Investment	0.25	0.25
Provision for Leave Encashment	593.38	523.04
Total(B)	2,063.84	1,919.20
Defenred Tax Asset (Net) (B-A)	639.56	570.38
11 LONG - TERM LOANS AND ADVAN (Unsecured, Considered Good) Security Deposits	ICES69.40	68.55
	69.40	68.55
12 INVENTORIES (At Lower of Cost and Net Realisab	ole Value)	
(a) Raw Materials	837.88	
(b) Work-in-progress	22.17	
(c) Finished Goods	2,281.93	
(d) Traded Goods	143.65	
(e) Packing materials and consum ab		
	3,866.48	3,579.03
The above includes goods in transita	s under:	
Raw Materials	NIL	47.29
Finished Goods	43.16	27.09

# EAST INDIA PHARMACEUTICAL WORKS LIMITED \_\_\_\_\_

Note No.		₹ in Lakhs	31st March, 2 ₹ in La		31st in Lakhs	March,2023 ₹ in Lakhs
13 TRADE RECEIVABLES						
(i) Unsecured, considered good			12,27	3.55		10,882.36
(ii) Unsecured, considered doub		182.66	•		145.57	,
Less: Provision	CLIX I	182.66		NIL	145.57	NΙ
ECSS 'I EVEDII			40.07			
			12,27	3.55	_	10,882.36
Trade Receivable Ageing Schedule	:					
Particulars	Outstanding	for following	periods from	due date of	payment as a	t 31-03-2024
	Less than 6 months	6 months - 1 year	1- 2 years	2- 3 years	More than 3 years	Total
(i) Undisputed Trade Receivable						
-considered good	10,996.20	208.03	943.82	38.23	87.27	12,273.55
(ii) Undisputed Trade Receivable						
-considered doubtful	_	_	_	_	122.49	122.49
(iii) D isputed Trade R eceivable -considered good	_	_	_	_	_	_
(iv) D isputed Trade Receivable						
-considered doubtful-	_	_	_	_	60.17	60.17
					_	12,456.21
Less:Provision fordoubtfuldebts	3					182.66
					_	12,273.55
					_	
Particulars	Outstanding	for following	neriods from	h dua data of	navment as a	+ 31_03_2023
Particulars	_	for following	-			
	Outstanding Less than 6 months	for following 6 months - 1 year	periods from 1- 2 years	o due date of 2- 3 years	payment as a More than 3 years	t 31-03-2023 Total
(i) Undisputed Trade Receivable	Less than 6 months	6 months - 1 year	1- 2 years	2-3 years	More than	Total
(i) Undisputed Trade Receivable -considered good	Less than	6 months	-		More than	
(i) Und isputed Trade Receivable -considered good  (ii) Und isputed Trade Receivable	Less than 6 months	6 months - 1 year	1- 2 years	2-3 years	More than 3 years	<b>Total</b>
(i) Undisputed Trade Receivable -considered good  (ii) Undisputed Trade Receivable -considered doubtful	Less than 6 months	6 months - 1 year	1- 2 years	2-3 years	More than	Total
(i) Und isputed Trade Receivable -considered good  (ii) Und isputed Trade Receivable	Less than 6 months	6 months - 1 year	1- 2 years	2-3 years	More than 3 years	<b>Total</b>
<ul> <li>(i) Undisputed Trade Receivable -considered good</li> <li>(ii) Undisputed Trade Receivable -considered doubtful</li> <li>(iii) Disputed Trade Receivable</li> </ul>	Less than 6 months	6 months - 1 year	1- 2 years	2-3 years	More than 3 years	<b>Total</b>
<ul> <li>(i) Undisputed Trade Receivable -considered good</li> <li>(ii) Undisputed Trade Receivable -considered doubtful</li> <li>(iii) Disputed Trade Receivable -considered good</li> </ul>	Less than 6 months	6 months - 1 year	1- 2 years	2-3 years	More than 3 years	<b>Total</b>
(i) Undisputed Trade Receivable -considered good (ii) Undisputed Trade Receivable -considered doubtful (iii) Disputed Trade Receivable -considered good (iv) Disputed Trade Receivable	Less than 6 months	6 months - 1 year	1- 2 years	2-3 years	More than 3 years - 85.40	Total  10,882,36  85,40
(i) Undisputed Trade Receivable -considered good (ii) Undisputed Trade Receivable -considered doubtful (iii) Disputed Trade Receivable -considered good (iv) Disputed Trade Receivable	Less than 6 months  10,264.04	6 months - 1 year	1- 2 years	2-3 years	More than 3 years - 85.40	Total  10,882.36  85.40  - 60.17
<ul> <li>(i) Und isputed Trade Receivable -considered good</li> <li>(ii) Und isputed Trade Receivable -considered doubtful</li> <li>(iii) D isputed Trade Receivable -considered good</li> <li>(iv) D isputed Trade Receivable -considered doubtful</li> </ul>	Less than 6 months  10,264.04	6 months - 1 year	1- 2 years	2-3 years	More than 3 years - 85.40	Total  10,882.36  85.40  -  60.17  11,027.93
<ul> <li>(i) Und isputed Trade Receivable -considered good</li> <li>(ii) Und isputed Trade Receivable -considered doubtful</li> <li>(iii) D isputed Trade Receivable -considered good</li> <li>(iv) D isputed Trade Receivable -considered doubtful</li> </ul>	Less than 6 months  10,264.04	6 months - 1 year	1- 2 years	2- 3 years	More than 3 years - 85.40	Total  10,882,36  85,40  -  60,17  11,027,93  145,57
(i) Undisputed Trade Receivable -considered good (ii) Undisputed Trade Receivable -considered doubtful (iii) Disputed Trade Receivable -considered good (iv) Disputed Trade Receivable -considered doubtful  Less: Provision for doubtful debts	Less than 6 months  10,264.04	6 months - 1 year	1- 2 years	2- 3 years	More than 3 years - 85.40	Total  10,882,36  85,40  -  60,17  11,027,93  145,57
(i) Undisputed Trade Receivable -considered good (ii) Undisputed Trade Receivable -considered doubtful (iii) Disputed Trade Receivable -considered good (iv) Disputed Trade Receivable -considered doubtful  Less:Provision for doubtful debts  14 CASH AND CASH EQUIVALENT	Less than 6 months  10,264.04	6 months - 1 year	1- 2 years  166.91	2- 3 years	More than 3 years - 85.40	Total  10,882,36  85,40  -  60,17  11,027,93  145,57
(i) Undisputed Trade Receivable -considered good (ii) Undisputed Trade Receivable -considered doubtful (iii) Disputed Trade Receivable -considered good (iv) Disputed Trade Receivable -considered doubtful  Less: Provision for doubtful debts  14 CASH AND CASH EQUIVALENT (a) Cash and Cash Equivalents	Less than 6 months  10,264.04	6 months - 1 year 421.78	1- 2 years  166.91	29.63	More than 3 years - 85.40	Total  10,882,36  85,40  -  60,17  11,027,93  145,57  10,882,36
(i) Und sputed Trade Receivable -considered good (ii) Und sputed Trade Receivable -considered doubtful (iii) Disputed Trade Receivable -considered good (iv) Disputed Trade Receivable -considered doubtful  Less:Provision for doubtful debts  14 CASH AND CASH EQUIVALENT (a) Cash and Cash Equivalents n Cash in Hand	Less than 6 months  10,264.04	6 months - 1 year 421.78	1- 2 years  166.91	2- 3 years 29.63 4.29	More than 3 years - 85.40	Total  10,882,36  85,40  -  60,17  11,027,93  145,57  10,882,36
(i) Undisputed Trade Receivable -considered good (ii) Undisputed Trade Receivable -considered doubtful (iii) Disputed Trade Receivable -considered good (iv) Disputed Trade Receivable -considered doubtful  Less: Provision for doubtful debts  14 CASH AND CASH EQUIVALENT  (a) Cash and Cash Equivalents n Cash in Hand n Balances with Banks - In C (b) Other Bank Balances:	Less than 6 months  10,264.04	6 months - 1 year 421.78	1- 2 years  166.91  50	2- 3 years 29.63 4.29	More than 3 years - 85.40	Total  10,882,36  85,40  - 60,17  11,027,93  145,57  10,882,36  3,88 658,97
(i) Undisputed Trade Receivable -considered good (ii) Undisputed Trade Receivable -considered doubtful (iii) Disputed Trade Receivable -considered good (iv) Disputed Trade Receivable -considered doubtful  Less: Provision for doubtful debts  14 CASH AND CASH EQUIVALENT  (a) Cash and Cash Equivalents n Cash in Hand n Balances with Banks - In C (b) Other Bank Balances: n In Unclaimed Dividend Acc	Less than 6 months  10,264.04	6 months - 1 year 421.78	1- 2 years  166.91	29.63 4.29 1.55	More than 3 years - 85.40	Total  10,882,36  85,40  - 60,17 11,027,93 145,57 10,882,36  3,88 658,97 40,34
(i) Undisputed Trade Receivable -considered good (ii) Undisputed Trade Receivable -considered doubtful (iii) Disputed Trade Receivable -considered good (iv) Disputed Trade Receivable -considered doubtful  Less: Provision for doubtful debts  14 CASH AND CASH EQUIVALENT  (a) Cash and Cash Equivalents n Cash in Hand n Balances with Banks - In C (b) Other Bank Balances:	Less than 6 months  10,264.04	6 months - 1 year 421.78	1- 2 years  166.91	29.63 - - - 4.29 1.55	More than 3 years - 85.40	Total  10,882,36  85,40  - 60,17  11,027,93 145,57  10,882,36  3,88 658,97

Not No.		31s ₹ in Lakhs	st March, 2024 ₹ in Lakhs	31: ₹ in Lakhs	stMarch,2023 ₹in Lakhs
15	SHORT – TERM LOANS & ADVANCES (Unsecured, Considered Good)				
	(a) Security Deposits		51.65		53.24
	(b) Otheradvances		812.56		464.47
			864.21		517.71
16	REVENUE FROM OPERATIONS				
	(a) Revenue from Sales		24,954.05		23,334.57
	(b) Other operating revenues:				
	n Insurance Claim	3.81		3.93	
	n Refund of GST /VAT	0.00		7.09	
	n 0 thers	22.68	26.49	23.29	34.31
			24,980.54		23,368.88
17	OTHER INCOME				
	(a) Interest Incom e		3.22		4.79
	(b) Profit/(Loss) on sale of assets		8.82		3.11
	(c) Otherincome		0.95		0.30
			12.99		8.20
18	COST OF MATERIALS CONSUMED				
	(a) Raw materials:				
	Opening Stock	565.28		955.98	
	Add:Purchases	5,195.09		4,724.07	
		5,760.37		5,080.05	
	Less : C bsing Stock	837.88	4,922.49	565.28	5 ,114 .77
	(b) Packing materials and consumables:				
	Opening Stock	606.25		572.65	
	Add:Purchases	2,297.15		2,332.47	
		2,903.40		2,905.12	
	Less: C bsing Stock	580.85	2,322.55	606.25	2,298.87
			7,245.04		7,413.64
	Details of materials consumed:				
	Iodine		2,258.83		1,341.95
	Paracetam ol		763.40		1,406.77
	0 thers		4,222.81		4 ,664 .92
			7,245.04		7,413.64

# EAST INDIA PHARMACEUTICAL WORKS LIMITED \_\_\_\_\_

Notes forming part of Balance Sheet as at 31st March, 2024 and Statement of Profit and Loss for the year ended on 31st March, 2024 (contd.)

Note No.	31 ₹ in Lakhs	st March, 20 ₹ in Lak		31st in Lakhs	March,2023 ₹ in Lakhs
19 CHANGES IN INVENTORIES OF FINISHED GOODS, WORK-IN-PROGRESS AND TRADED GOODS					
Opening Stock:					
Finished Goods	2,314.55			2,503.62	
W ork-in-progress	43.75			176.34	
Traded Goods	49.22	2,407.	52	157.41	2,837.37
Less: C bsing Stock					
Finished Goods	2,281.93			2,314.55	
W ork-in-progress	22.17			43.75	
Traded Goods	143.65	2,447.	75	49.22	2,407.52
		(40.2	23)		429.85
20 EMPLOYEE BENEFITS EXPENSES					
(a) Salaries & W ages			7,534.94		6,704.36
(b) Contribution to Provident and Other Funds			1,195.54		769.04
(c) Workmen and StaffWelfare Expenses			250.46		244.93
			8,980.94	-	7,718.33
21 FINANCE COSTS					
(a) Intereston Overdraft			373.15		325.44
(b) Intereston Term ban (GECL)			72.86		47.26
(c) Other Interest			70.56		60.70
(d) Bank Charges			31.48		34.41
(e) Exchange Loss / (Gain)			(1.11)		1.50
		_	546.94	-	469.31
22 RESEARCH AND DEVELOPMENT EXPENSE	S				
In-house Research :					
(a) Salaries & W ages		102.06		109.00	
(b) Contribution to Provident and Other Funds		8.45		9.13	
(c) Workmen and StaffWelfare		1.35		NL	
(d) Consum able Stores		1.65		0.15	
(e) Travelling Expenses		4.59		NL	
(f) Repairs & Renewals		8.72		5.72	
(g) Miscellaneous Expenses		13.19	140.01	13.52	137.52
			140.01	-	137.52

### Note:

The above does not include Depreciation and Am ortisation of  $\ref{thm}$  3.80 Lakhs (previous year  $\ref{thm}$  4.07 Lakhs) pertaining to Research and Developm entassets.

Note	31	st March, 202	1	3	1stMarch,2023
No.	₹ in Lakhs	₹ in Lakh	3	n Lakhs	₹ in Lakhs
23 OTHER EXPENSES					
(a) Freightand Handling			685.73		664.87
(b) Insurance			151.27		114.23
(c) Powerand Fuel			373.82		401.42
(d) Paym ent to Auditors			8.38		8.76
(e) Publicity and Sales Promotion			207.05		177.39
(f) Rates, Taxes and License fees			196.51		197.65
(g) Rent			222.45		220.69
(h) Provision for Doubtful Debts			37.09		17.00
(i) Conversion Charges			718.86		691.64
(j) Commission to C & F Agents			836.32		549.55
(k) Discount			813.12		714.51
(1) Repairs - Machineries		104.50		104.4	3
- Bu <b>ildi</b> ngs		12.83		32.5	2
- 0 thers	_	16.55	133.88	17.5	<u>1</u> 154.46
(m ) Travelling and Conveyance			2,133.79		2,001.26
(n) Corporate Social Responsibility (CSR) Refer Not	e No.36		9.39		9.80
(o) Miscellaneous Expenses			328.80		344.48
			6,856.46		6 ,267 .71

### 24 DISCLOSURE ON LEASED LAND

Total and on which Company's Sarsuna factory is situated is partly owned and partly basehold. There are totalsix bases for the basehold part of the land. All bases expired during the financial year 2016-17, although all the bases contain automatic renewal clause. The company is in law ful possession of the total land. Two base deeds have been renewed. The company has filed suit for specific performance against three other basers and those are subjudice before the Learned Court. One base could not be renewed as there is no known begalheir of the original basor. The company has made appropriate provision for base rent for non-renewed portion of the bases considering same rate of rental as per renewed bases. Further, the factory land at Durgapurhas been based out to the company by the Govt. of West Bengalsince the year 1965.

### 25 PRIOR PERIOD / EXTRAORDINARY ITEMS

During the financialyear 2023-2024 a m isappropriation of fund by one of the employees was detected by the Management On the basis of initial findings an FR was bdged at the Shakespeare SaraniPolice Station, Kokata. The accused named in the FR have been arrested and are currently on conditional Bail. The matter is subjudice before the Learned Chief Metropolitan Magistrate, Bankshall Court, Kokata. An independent Firm of Chartered Accountants, assigned to conduct investigation including review of relevant records, documents and control aspect relating thereto, have submitted their report on 14-08-2024. From the initial findings and investigation report, it has been found that the alleged misappropriation of fund took place across the three financial years, 2021-2022, 2022-2023 and 2023-2024. Am ounts misappropriated for the years were ₹22.38 kkhs, ₹123.90 kkhs and ₹213.28 kkhs respectively. Aggregate am ount for all the three years is ₹359.56 kkhs and for the first two years is ₹146.28 kkhs.

Since amounts involved for the first two years were earlier charged to the respective years 'Profit and Loss Statem ents under the head Travelling and Conveyance, in order to rectify the said incidence, these are now treated as Prior Period /Extraordinary Item in the Profit and Loss Statem ent for the current financial year with corresponding entry in 0 ther Advances under Note 15. Amount of ₹213.28 kkhs relating to current financial year has been included in 0 ther Advances under Note 15.

### **26 EARNINGS PER SHARE**

Earnings pershare has been computed as under:

(a) Profitaffer taxation for the year	386.81	169.15
(b) NumberofOrdinary Shares	66.75	66.75
(c) Earnings pershare on profit after taxation		
(Face Value ₹ 10 pershare)		
- Basic	5.80	2.53
- Diluted	5.80	2.53

# EAST INDIA PHARMACEUTICAL WORKS LIMITED \_\_\_\_\_

Note No.	31st March, 2024 ₹ in Lakhs	31stMarch,2023 ₹in Lakhs
27 CONTINGENT LIABILITIES AND COMMITMENTS (to the extent not provided for)		
(i) Contingent Liabilities :		
(a) C him s against the company not acknowledged as debt:		
n in respectofCentralExciseDuty(disputed)	522.47	1,717,25
n in respectofService Tax (disputed)	3.88	3.88
n in respectofSales Tax m atters (disputed)	68.88	68.88
n in respectof M. P. Land Revenue Code (disputed)	36.93	36.93
n in respectofDPCO, NPPA matters (disputed)	863.92	863.92
n in respect of Incom e Tax (disputed)	996.17	NL
(b) Guarantees	30.69	33.11
(ii) Commitments :		
Estim ated am ount of contracts remaining to be executed on capital account and not provided for (Net of Advance)	13.01	14.53
28 DETAILS OF PAYMENT TO AUDITORS		
l ForStatutoryAudit	5.50	5.50
l ForTaxAudit	2.00	2.00
1 For Certification & Other Services	0.88	1.26
	8.38	8.76
29 DISCLOSURES ON RELATED PARTIES		
(a) Related Party:		
Key Managerial Personnel		
Name	Designation	
Mr.DebarshiDuttagupta	M anaging Director	
Mrs.Satarupa Mukherje	M anaging Director	
Mr.SomnathRay	ChiefFinancialOfficer	
Ms.Jayeeta Sarkar	CompanySecretary	
(b) Transactions with Related Party during the period :		
TotalRem uneration paid to Key ManagerialPersonnel	₹ 206.47 Lakhs	
30 VALUE OF IMPORTS (CIF VALUE)		
Raw materials	₹ 2,319.26 lakhs	₹ 1,252.23 kkhs
31 VALUE OF IMPORTED AND INDIGENOUS RAW		

31	VALUE OF IMPORTED AND INDIGENOUS RAW
	MATERIALS, PACKING MATERIALS & CONSUMABLES
	CONSUMED DURING THE YEAR 2023-2024

	31. 03. 2024 Amount ( ₹ in lakhs)	31. 03. 2024 % to Total	31.03.2023 Am ount (₹ in lakhs)	31.03.2023 % to Total
(a) In ported	1,990.33	27.47	1,251.05	16.87
(b) Indigenous	5,254.71	72.53	6,162.59	83.13
	7,245.04	100	7,413.64	100

No No		31st March, 2024 ₹ in Lakhs	31stMarch,2023 ₹ in Lakhs
32	EXPENDITURE IN FOREIGN CURRENCIES (ON PAYMENT BASIS):		
	ForBusiness Promotion	NIL	0.52
33	EARNINGS IN FOREIGN CURRENCIES		
	From Export	NIL	NΙ
34	TRADE PAYABLES (NOTE 6) INCLUDES AMOUNT DUE TO PARTIES REGISTERED UNDER THE MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT - 2006 These parties have been identified on the basis of information available with the company and have been relied upon by the auditors. As required the following disclosures are made	<b>1</b>	
	(a) Principalam ountpayable to suppliers at the year end	2,084.52	228.65
	(b) Am ount of interest paid by the Com pany in term s of Section 16 of the MSMED, alongwith the amount of the paymentmade to the supplier beyond the appointed day during the accounting year	NIL	NL
	(c) Am ount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED	25.01	18.35
	(d) Am ountofinterestaccrued and remaining unpaid at the end of the accounting year	137.99	112.98
35	SEGMENT REPORTING Company has only one primary segment, i.e., production and sale of pharmaceutical products. Information regarding secondary segment, i.e., geographical area is given below:		
	Sales - Dom estic	24,954.05	23,334.57
	Sales - Export	NIL	NL
36	CORPORATE SOCIAL RESPONSIBILITY		
	During the year am ountspent on Corporate SocialResponsible with section 135 of the Companies $Act-2013$ .	ility activities am ounted to	o₹9.39 lakhs in accordance
	Particulars with regard to CSR activities:		_
	(i) Am ountrequired to be spentduring the year as persection		
	(ii) Am ountrequired to be set off for the financial year, if any	0.0000	
	(iii) Am ountspenton CSR during the year	9.3	9.80
	(iv) Nature of CSR activities:	2.2	<b>c</b>
	(a) Healthcare (b) Educational	6.2 3.1	

# EAST INDIA PHARMACEUTICAL WORKS LIMITED \_\_\_\_

Notes forming part of Balance Sheet as at 31st March, 2024 and Statement of Profit and Loss for the year ended on 31st March, 2024 (contd.)

Note No.

### **37 ANALYTICAL RATIOS**

	RATIOS	NUMERATOR	DENOMINATOR	31.03.2024	31.03.2023
(a)	CumentRatio (In times)	CumentAssets	CurrentLiabilities	1.45	1.47
(b)	Debt-Equity Ratio (In times)	TotalDebt	Shareholders'Equity	88.0	88.0
(C)	DebtService Coverage Ratio (In times	) Eaming available fordebtservice	Debtservice	2.44	2.21
(d)	Return on Equity Ratio (In $\%$ )	NetProfitafærtaxes	Average Share holders'Equity	6.89	3.21
(e)	Inventory Turnover Ratio (In days)	NetSales	Average Inventory	56	56
(f)	${\tt Trade\ R\ eceivables\ TurnoverR\ atio\ (In\ d)}$	ays) NetSales	Average Trade	179	170
			Receivables		
(g)	Trade Payable Turnover Ratio (In days)	NetPurchases	Average Trade Payables	222	226
(h)	NetCapitalTumoverRatio (In times)	NetSales	Average Working Capital	4.59	4.63
(i)	NetProfitRatio (In % )	Netprofitafærtax	NetSales	1.55	0.72
(力)	Return on CapitalEmpbyed (In %)	Eaming before Interestand tax	CapitalEmpbyed	9.49	7.19
(k)	Return on Investment (In $\%$ )	Return on Investme income from invest	entis notre levantfor the m ent.	e com pany as	ithas no

### 38 Figures for the previous years have been rearranged and regrouped, wherever necessary.

Sd/-

Director D.Samadar DN:00174153)

Managing Director D.Duttagupta DN:01515595)

Managing Director Mrs.S.Mukherjee DN:07630329)

Kokata, ChiefFinancialOfficer S.Ray

Dated, the 23rd August, 2024 Company Secretary Ms.J.Sarkar

## **East India Organisation**

### **REGISTERED OFFICE**

6,NandalaBose Sarani,Kokata 700 071
Telephones: 2287 2262/3004/3007/3009/3041/2283 0709
Tele Fax: 91-33-22873852/22874289
E mail: eastindia@ eastindiapharma.org/cipw@dataone.in
W ebsite: www.eastindiapharma.org

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Tele Fax: 91-33-24937274
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W aria Road, Raturia
Durgapur 713 215
Telephones: 255 5813/6177
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### TRAINING CENTRE

102, Shyam aprosad Mukherjee Road Kokata 700 026 Telephone: 2455 2490

Fax:91-022-26848790

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## **SALES OFFICES**

SALES OFFICES				
	Telephones		Telephones	
Assam Nilam oniPhukan Path Christian Basti, House No. 24 Guwahati -781 005 E mail:eipwl_guwahat@ eastindiapharm a.org	(0361)2340746 2340747	PbtNo.215,Ground Fbor Laxm iNagar <b>Nagpur</b> -440 022 EastIndia Pharm aceuticalWorks Limited		
Bihar JaintpurKothi, Bank Road Patna -800 001 E m ail:eipwl.patna@ eastindiapharm a.org	9102990796	884/9, Ashwin Apartment, 1stFbor, FlatNo.4 NalStop, Karve Road, Behind HotelSamudra Erandwana, Pune -411 004		
Delhi E-156,Kakaj,1stfbor New Delhi -110 019 E mail:epwldehie eastindiaphama.org Gujarat	(011)42878458 42878474	Odisha PbtNo.948/A,WardNo.49 At-Gandarpur,PS.Chaulaganj PD.College Square Cuttack -753 003 Email:eipwl_cuttack@eastindiaphamaorg	(0671)2443175	
Loksatta New Building Nagarwada Baroda -390 001 Fax:91-265-2432551 E mail:eipwl_baroda@ eastindiaphama.org Haryana	(0265)2432551 9327242551	Rajasthan  East India Pharm aceuticalW orks Limited  1stFbor, PbtNo.A-64,65 & G65  Subhas Nagar Shopping Center, ShastriNagar  Jaipur - 302 016  E mail: eipwl jaipun@ eastindiapharm a.org	(0141)4003376 2373292	
105, The Mall,  Ambala Cantt133 001  E mail:eipwlambala@eastindiaphama.org	(0171)4010401 4010402	Talengana Industrial P bts No. 148, 149 & 150 ID A., Malapur, Hyderabad - 500 076	(040)27178430	
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E m ail:eipwl\_siliguri@ eastindiapharm a org

## Names & Addresses of C & F Agents

### **Andhra Pradesh**

### M/S SRI RAMAKRISHNA MEDICAL TRADERS

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11-24-78, Bhavanaryana Street,

Vijayawada - 520 001

### M/S MODERN DRUG PROMOTERS

1) 1st Floor, Garima Royal Danish Road Panbazar, Guwahati - 781 001, Kamrup(M), Assam Phone No.: (0361)2733819, 9864015400

1st Floor, P Seven General Finance Pvt. Ltd. Near H P Petrol Pump, Vill. Pamohi, P.O. & P.S. Ganchuk **Guwahati** - 781035, Assam

Mobile No. : 7399024915, 7399024906

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M/S G. K. Enterprise C-39-40, Okhla Industrial Area, Phase-2, 1st Floor

New Delhi - 110 020

Phone No. : (011) 43258300/03, 9810409440 Fax : 011-23697122

E-mail:gkenterprisesdel@gmail.com

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### Maharastra

### M/S REENAV LOGISTICS

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Sonale Village, **Bhiwandi** - 421 302 Phone No. : (025) 22672375 / 76 E-mail : kunal@reenav.com

### M/S MEHADIA & SONS

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Notes	





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